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Mission

The mission of The Open Group is to take the lead in facilitating a partnership of customers and vendors to enable choice with confidence of interoperable multi-source solutions.

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IT DialTone
Common Application Environment...

Applications

IT DialTone
Applications
Environment

IT DialTone

Networks,
Physical
Infrastructure

Definition: a comprehensive set of interfaces providing all of the services needed for the deployment of applications

Focus: deployment of distributed applications that use Internet infrastructure

Challenge: assured interoperability
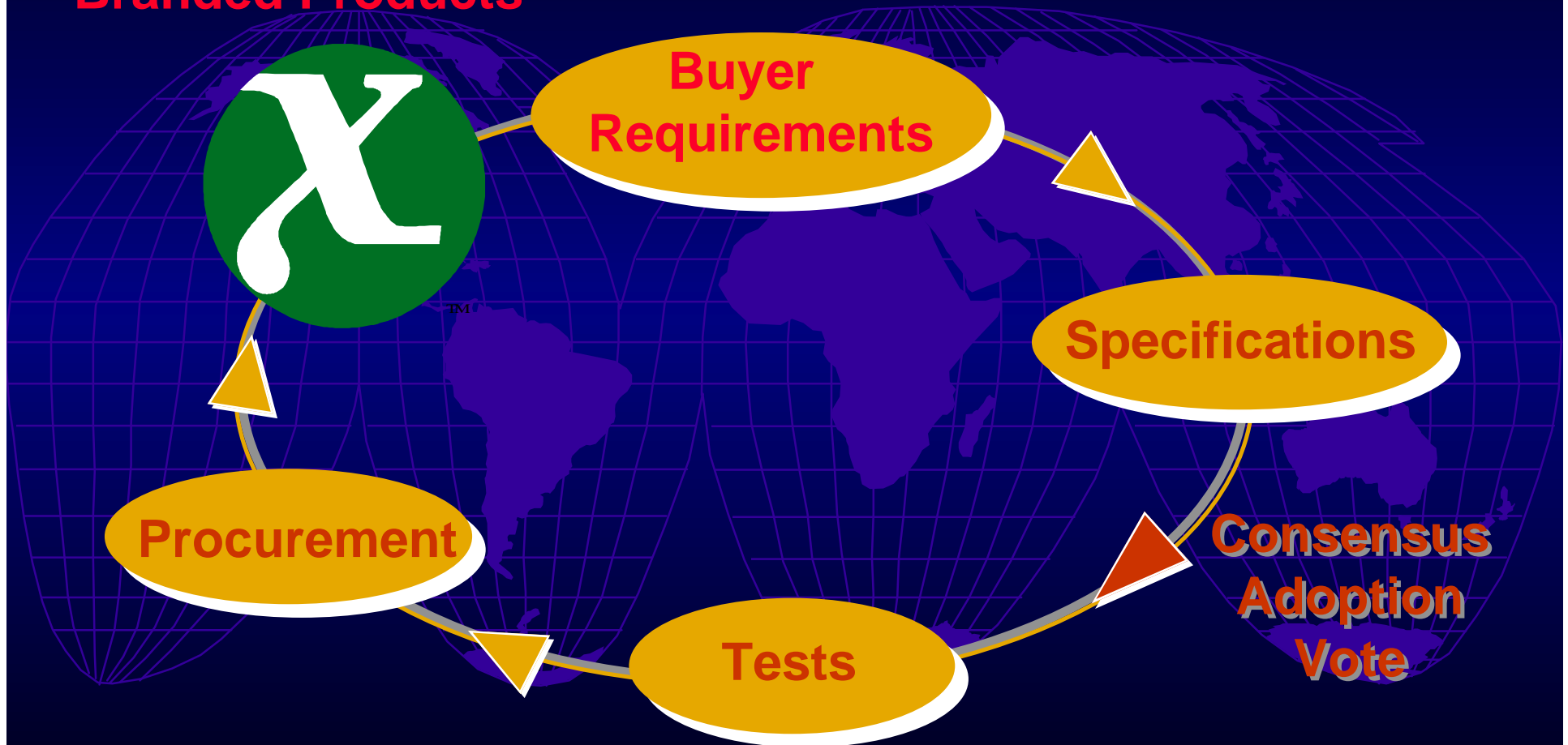
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Core "Standards" Competencies...

⇨ **Trusted Buyer-Seller Forum**

⇨ **Specification Development**

⇨ **Rapid Standards Adoption**

⇨ **Conformance Testing**

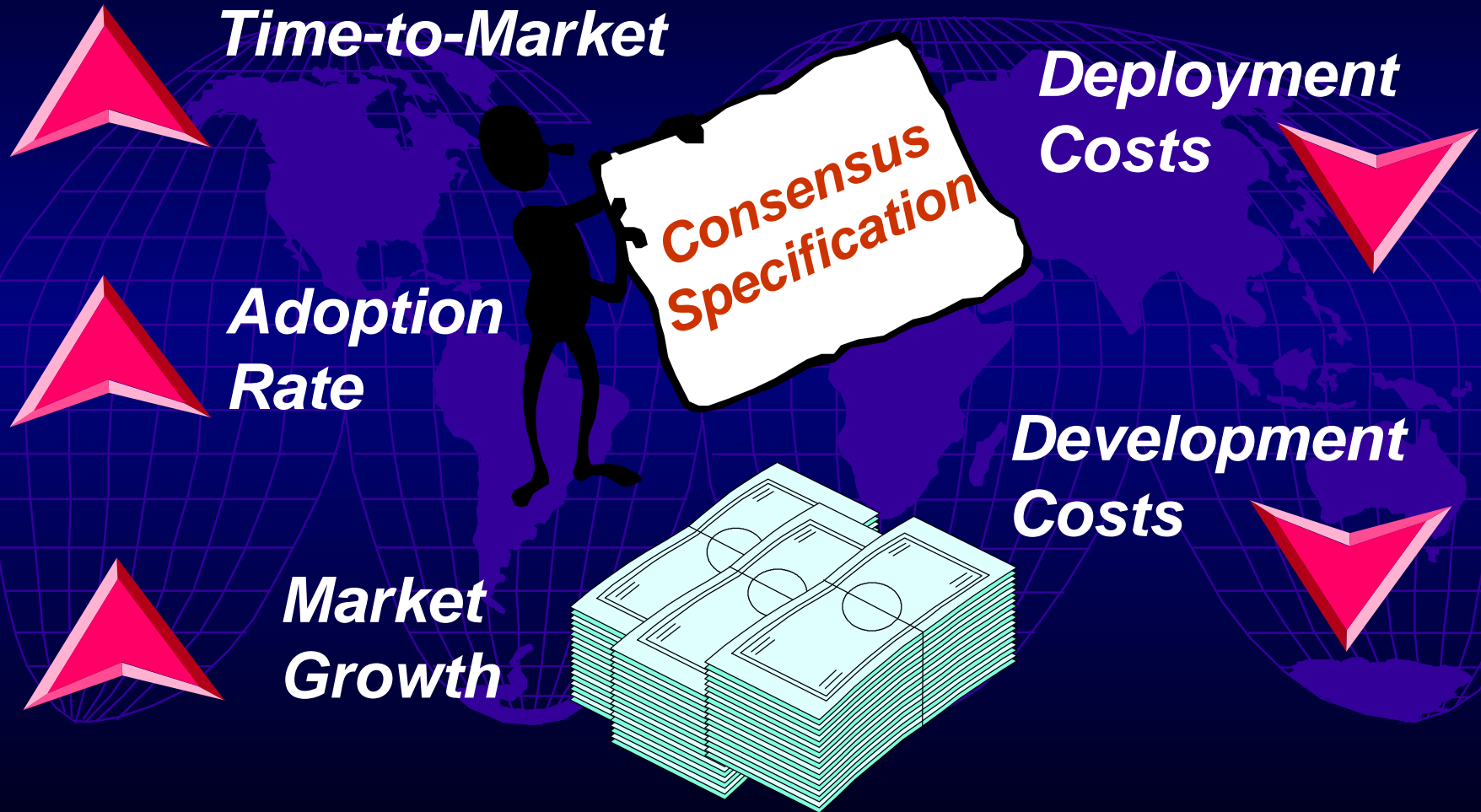⇨ **Guaranteed Conformance Programs**

⇨ **Procurement Tools & Services**

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Standards Process Overview...

Branded Products

- Buyer Requirements
- Specifications
- Consensus Adoption Vote
- Tests
- Procurement

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The Economics of Standards...

Time-to-Market

Adoption Rate

Market Growth

Consensus Specification

Deployment Costs

Development Costs

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The Open Brand...

⇨ **Legal Agreement**

⇨ **Vendor Guarantee**

- **It Works**
- **It will continue to work**
- **Non-conformances - fixed**

⇨ **Interoperability Program**

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Today

⇨ **Change**

⇨ **Tools / Techniques**

⇨ **Business Benefit**

⇨ **Real-life!**

⇨

⇨

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