



## **A sane approach to virtualization security**

Manu Namboodiri, Vice President of Marketing

## Virtualization and its promise

### ✦ Virtualization

- Devices, networks, applications are being virtualized
- Huge benefits in flexibility, cost savings
- A paradigm shift in infrastructure management

### ✦ But, the major benefits are yet to be realized

- Cost savings, scalability, automation
- Self provisioning, higher user productivity
- Business flexibility
- Others we have not dreamed of yet
- A paradigm shift in *business*

## Virtualization security

*Is virtualization so fundamentally different that it requires a different approach to security?*



**Yes, we do.**

# Approaches to virtualization security

(the more things change, the more they remain the same)

## Security

- ✘ Network-based and host-based firewalls, intrusion detection/prevention systems
- ✘ Host-based anti-malware prevention
- ✘ Device and disk encryption
- ✘ Vulnerability and configuration management and remediation
- ✘ Network access control
- ✘ Network and storage encryption solutions
- ✘ Network behavior analysis and monitoring
- ✘ Etc, etc, etc

## Virtualization Security

- ✘ **Virtual** Network and **virtual** host-based firewalls, intrusion detection/prevention systems
- ✘ **Virtual** Host-based anti-malware prevention (for example, antivirus for the host or hypervisor)
- ✘ **Virtual** device/disk encryption
- ✘ Vulnerability ,configuration management and remediation for **virtual** environments
- ✘ **Virtual** Network and **VM** access control
- ✘ **Virtual** network and storage encryption solutions
- ✘ **Virtual** network behavior analysis and monitoring
- ✘ **Virtual** Machine isolation and segmentation
- ✘ **Hypervisor** security, prevent escape from the hypervisor
- ✘ Etc, etc, etc

## **The problem with legacy (this is how we have always done it)**

- ✘ **Standard US railroad gauge – 4 feet 8.5 inches**
  - That’s the way it was built in England!
- ✘ **Railroad based on standard tramway gauge**
  - Same tools and same people built both
- ✘ **Based on standard spacing for wagons**
  - Had to match existing rut spacing on the roads
- ✘ **First roads (and ruts) were built by Imperial Rome**
  - Ruts were from Roman war chariots

The United States railroads are of 4’8.5” gauge because of the width of the wagon wheels of Imperial Roman war chariots!

## The problem with legacy (this is how we have always done it)

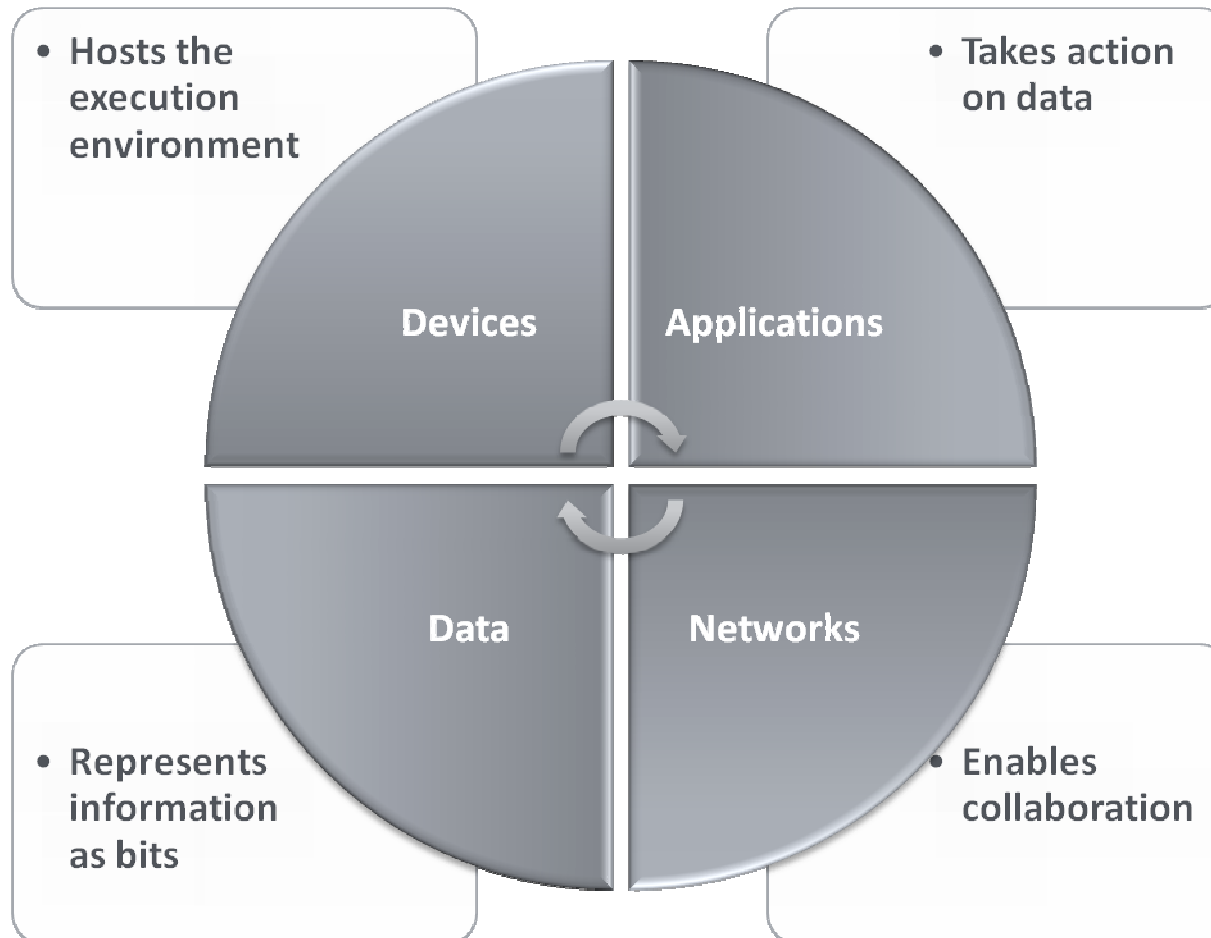


## **Why we need to do things differently**

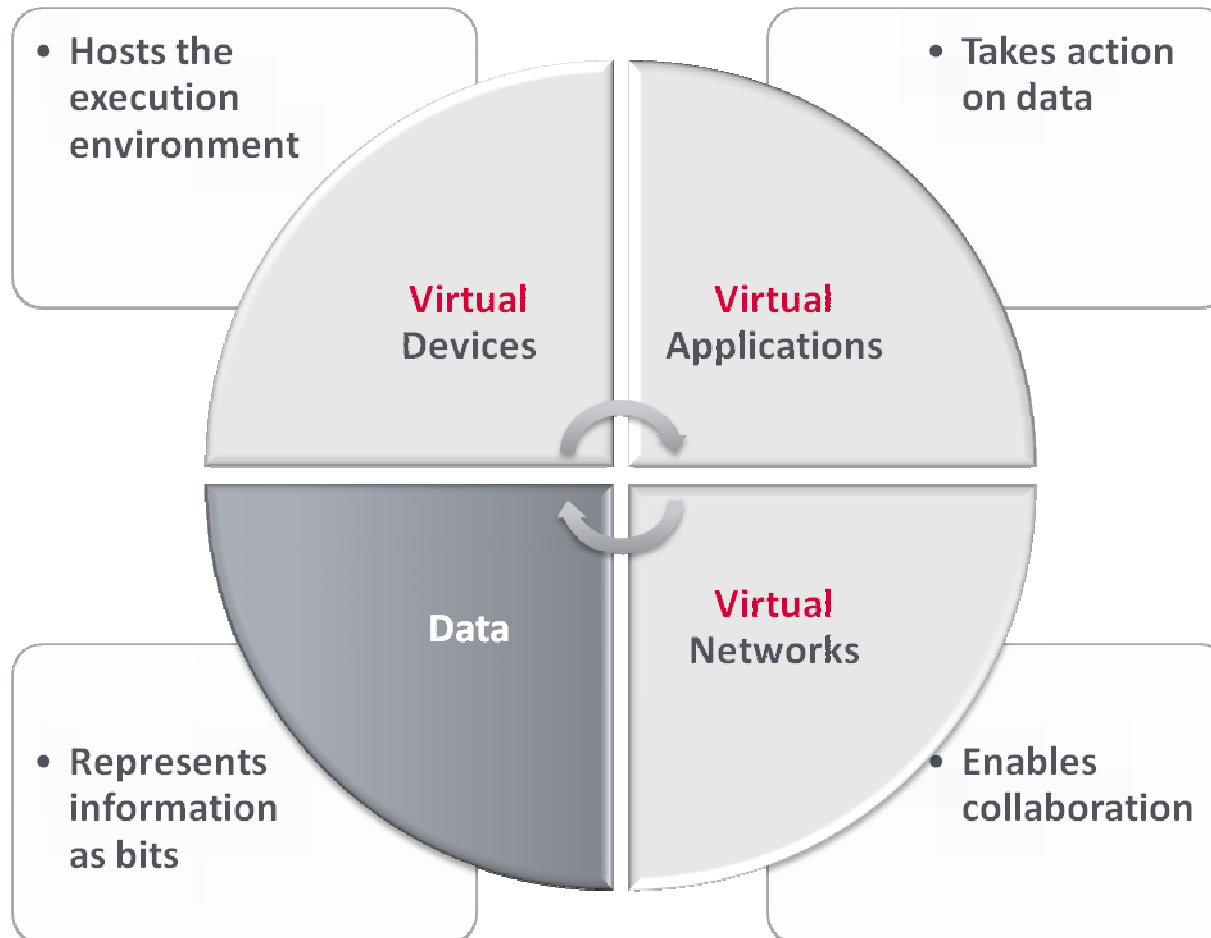
- 1. The increased criticality of data in virtual environments**
- 2. The inevitable co-existence of virtual and non-virtual environments**



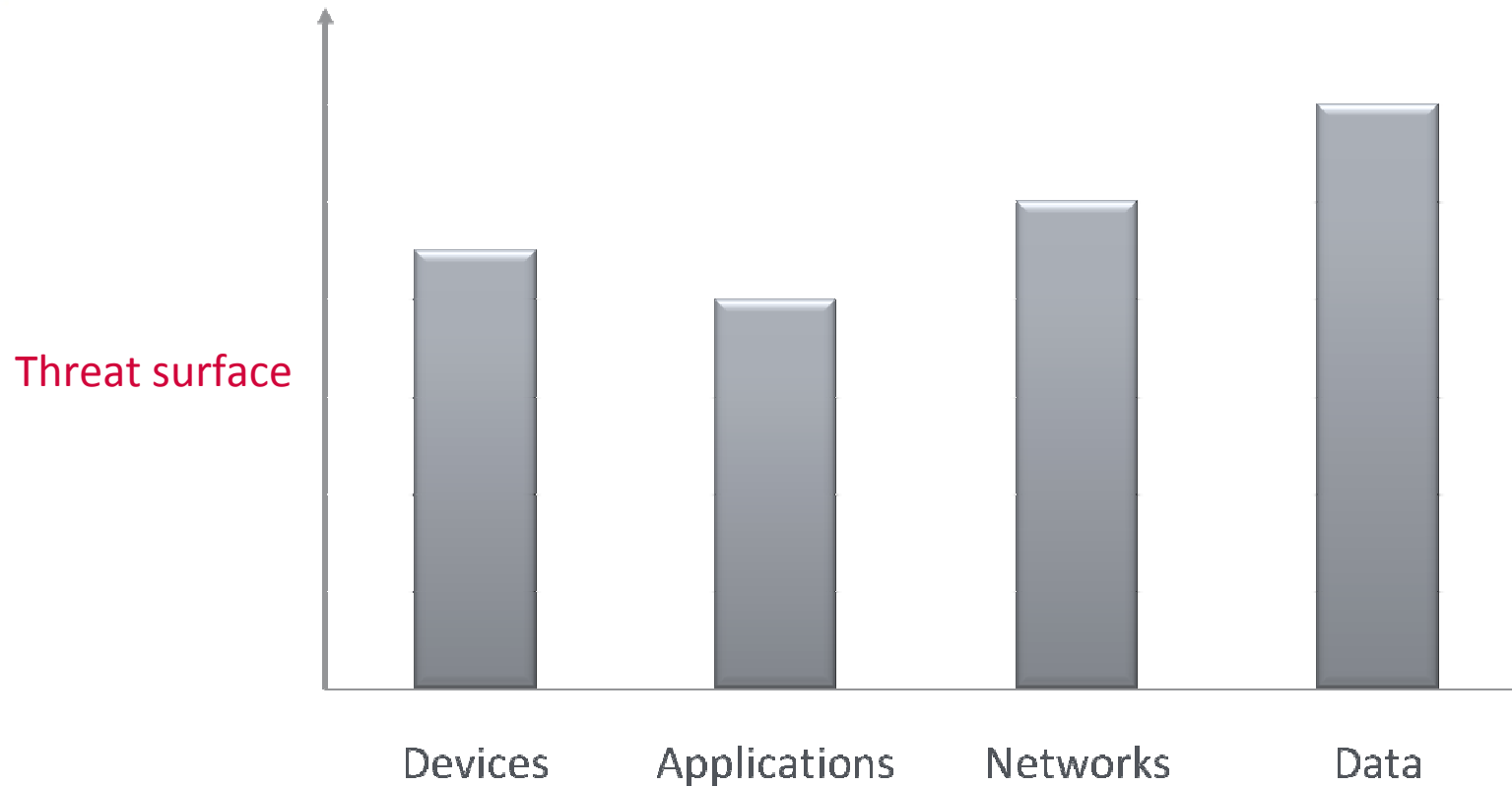
## Back to basics – the computing environment



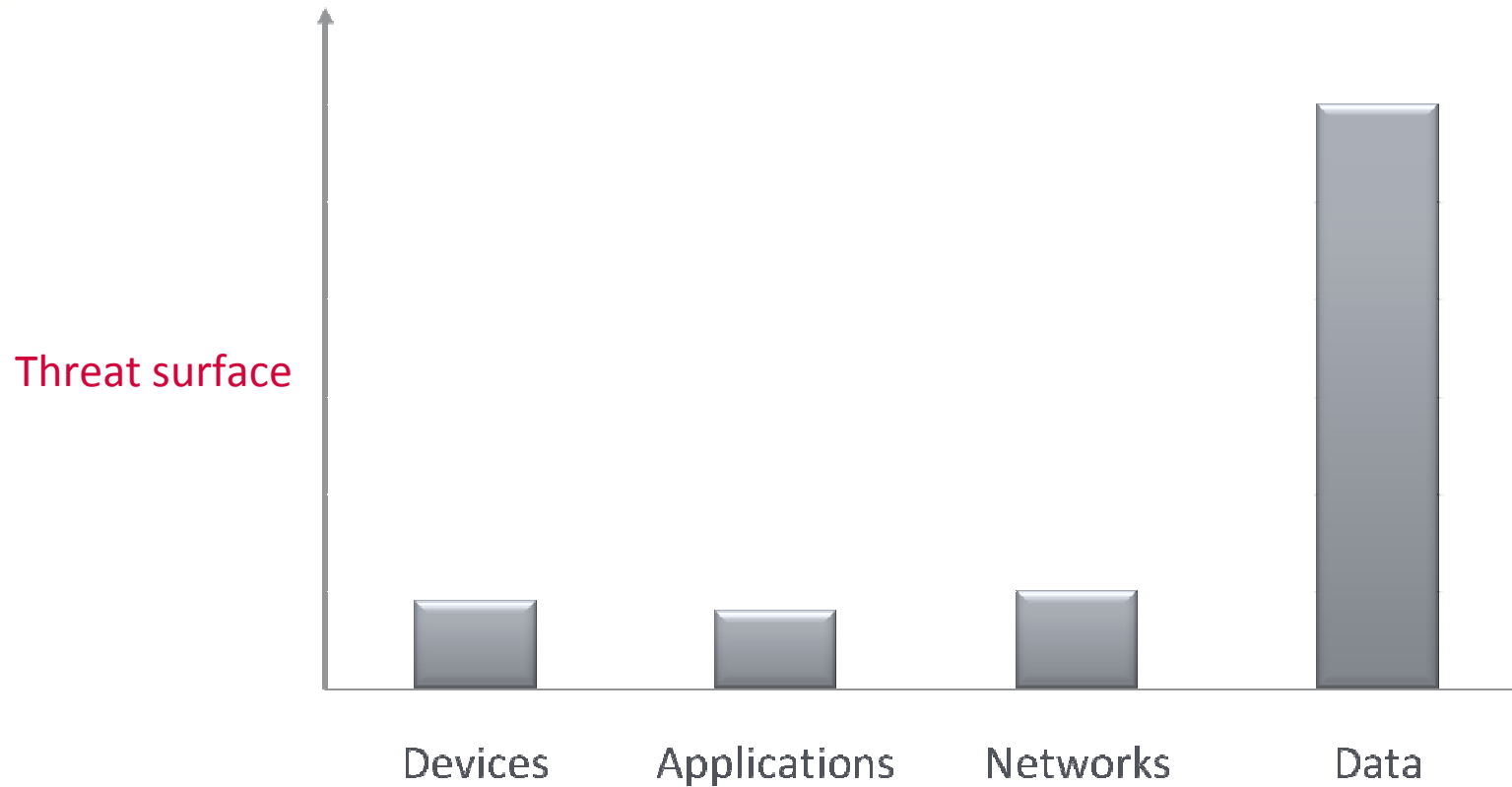
## Virtualization – the computing environment



## Threat surface of computing elements



## Threat surface of virtual computing elements

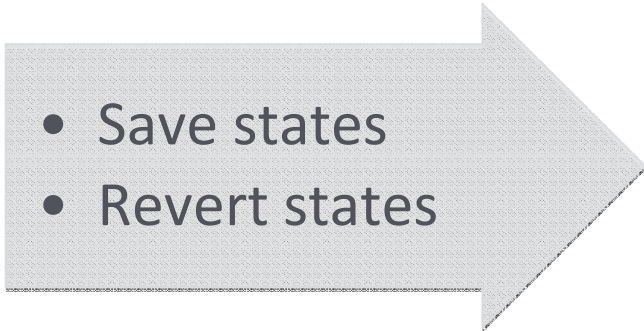


## Impact to infrastructure security

- 
- A large, light gray arrow pointing to the right, containing a bulleted list of two items.
- Shorter lifetimes
  - State separation

A gray rounded rectangle containing the text 'Smaller threat surface' in white, sans-serif font.

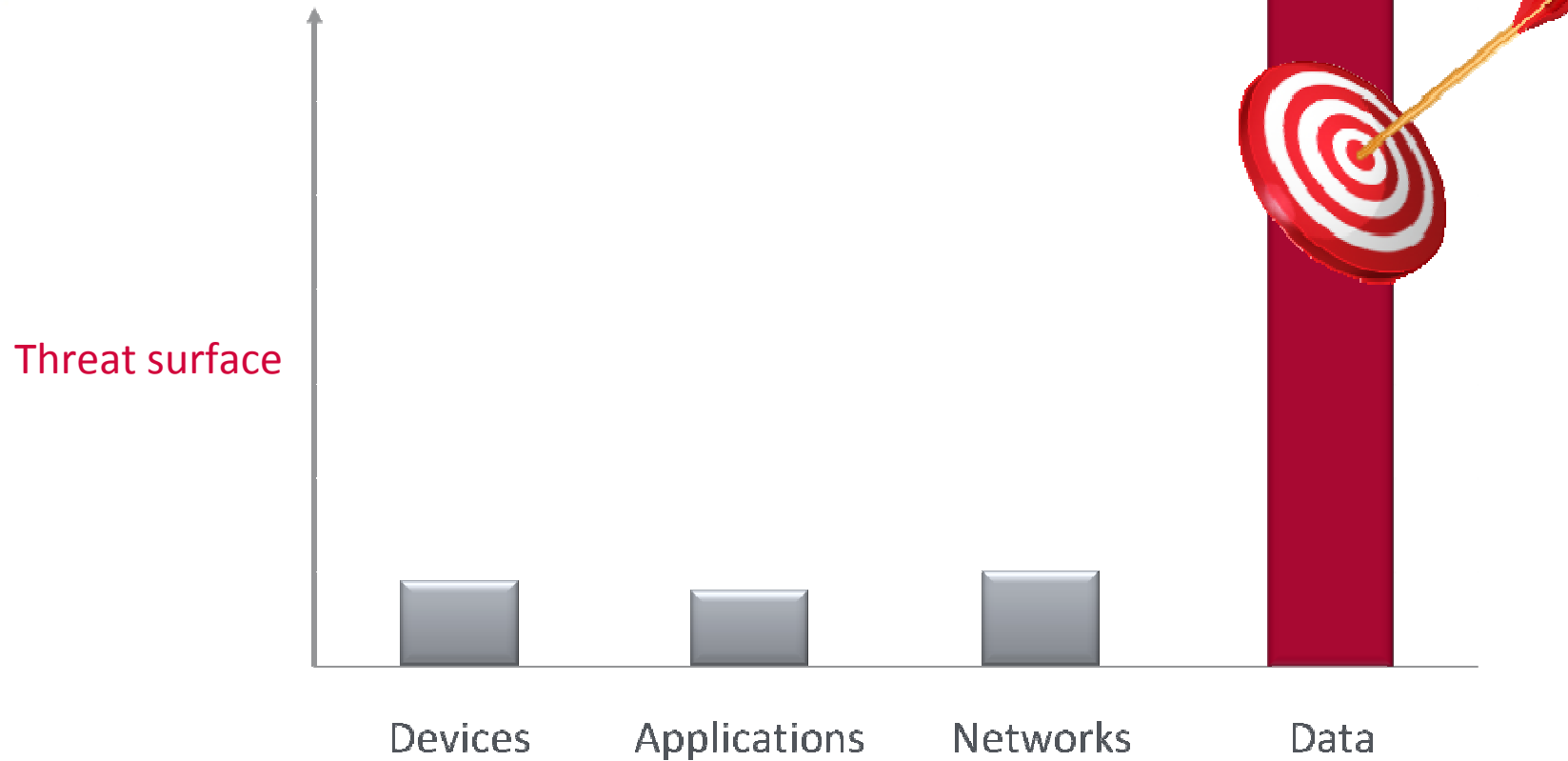
Smaller  
threat  
surface

- 
- A large, light gray arrow pointing to the right, containing a bulleted list of two items.
- Save states
  - Revert states

A gray rounded rectangle containing the text 'Pristine reset' in white, sans-serif font.

Pristine  
reset

## The data becomes a bigger target



# Approaches to virtualization security

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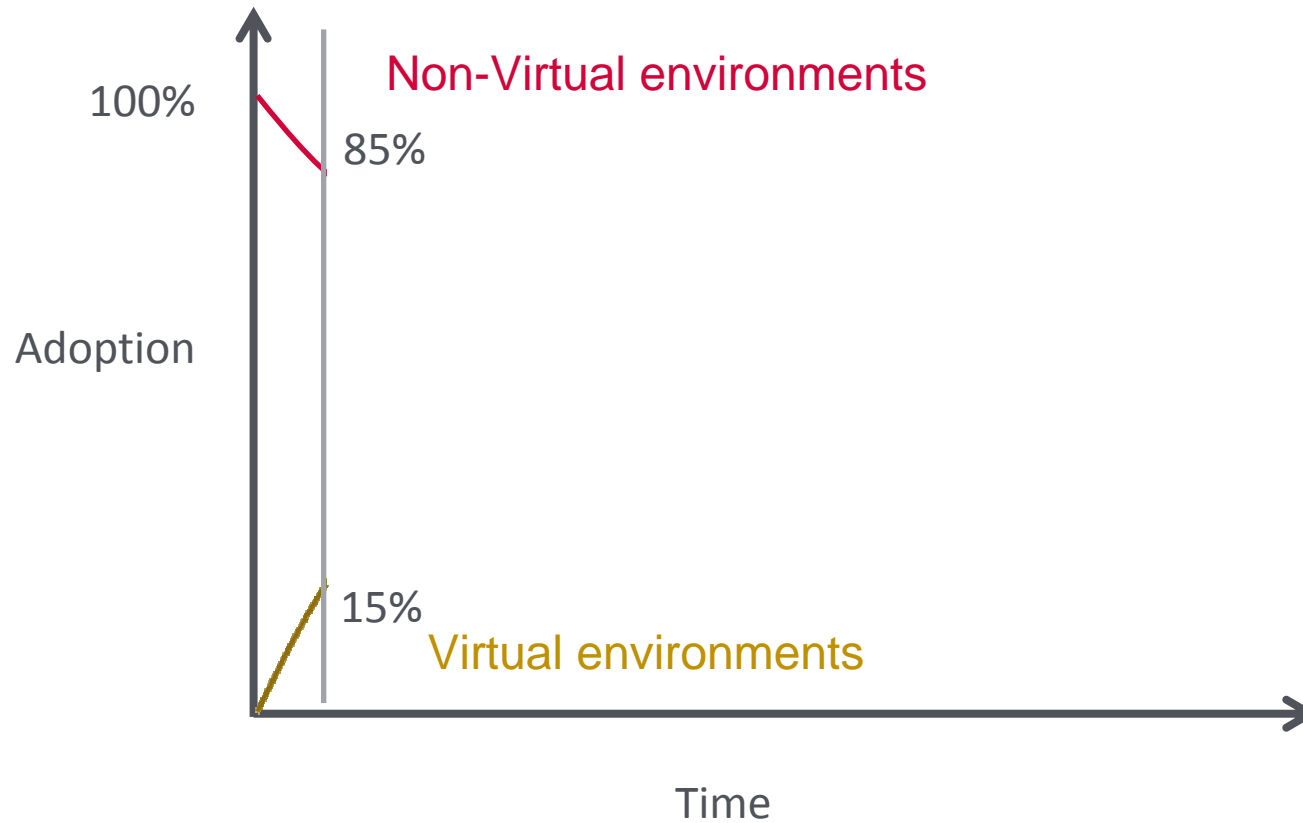
## Are we focusing on what is important?

*Why are we spending inordinate resources to protect the ephemeral virtual infrastructure while we pay little heed to protecting the long-lived data itself?*



# Growth of virtualization

## The co-existence and duplication dilemma



# Approaches to virtualization security

(the more things change, the more they remain the same)

## Security

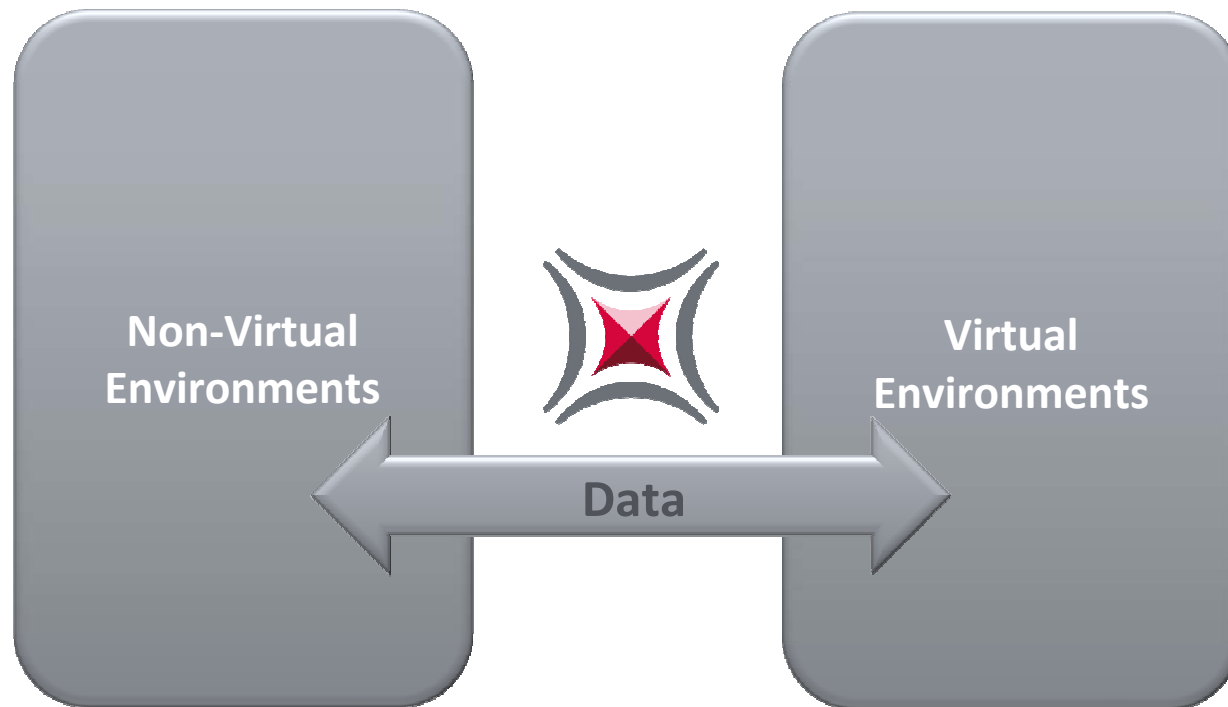
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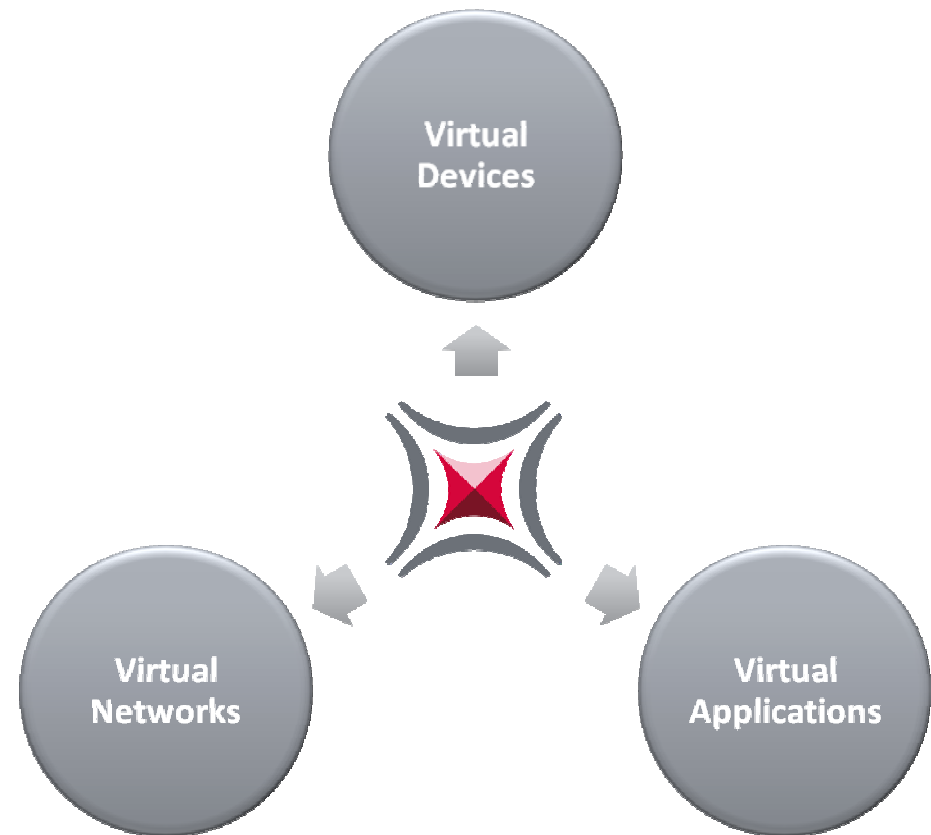


The only element that traverses between  
non-virtual and virtual environments is –  
**DATA!**

## Protect the data, persistently!

The sane way to secure a dynamic virtual environment

- ✦ **The data**
  - Is the only element that cannot be virtualized
  - Has a longer lifecycle than virtual devices, networks and applications
  - Is the only element that moves between the virtual and non-virtual spaces
- ✦ **Device/perimeter-centric products not effective**
  - An **information-centric** approach is the **right** solution



## Example Scenarios

- ✘ **Desktop virtualization environments**
  - Accessing data on file shares, SharePoint, saving data locally, using a USB device
- ✘ **Application streaming**
  - Offline access to data, data in file shares/ SharePoint, data being emailed, leak prevention
- ✘ **Mixed environments**
  - Sharing data between virtual and non-virtual environments



## About BitArmor

Smart Tag technology – an information-centric approach

# The BitArmor Smart Tag™

## Protect data wherever it goes

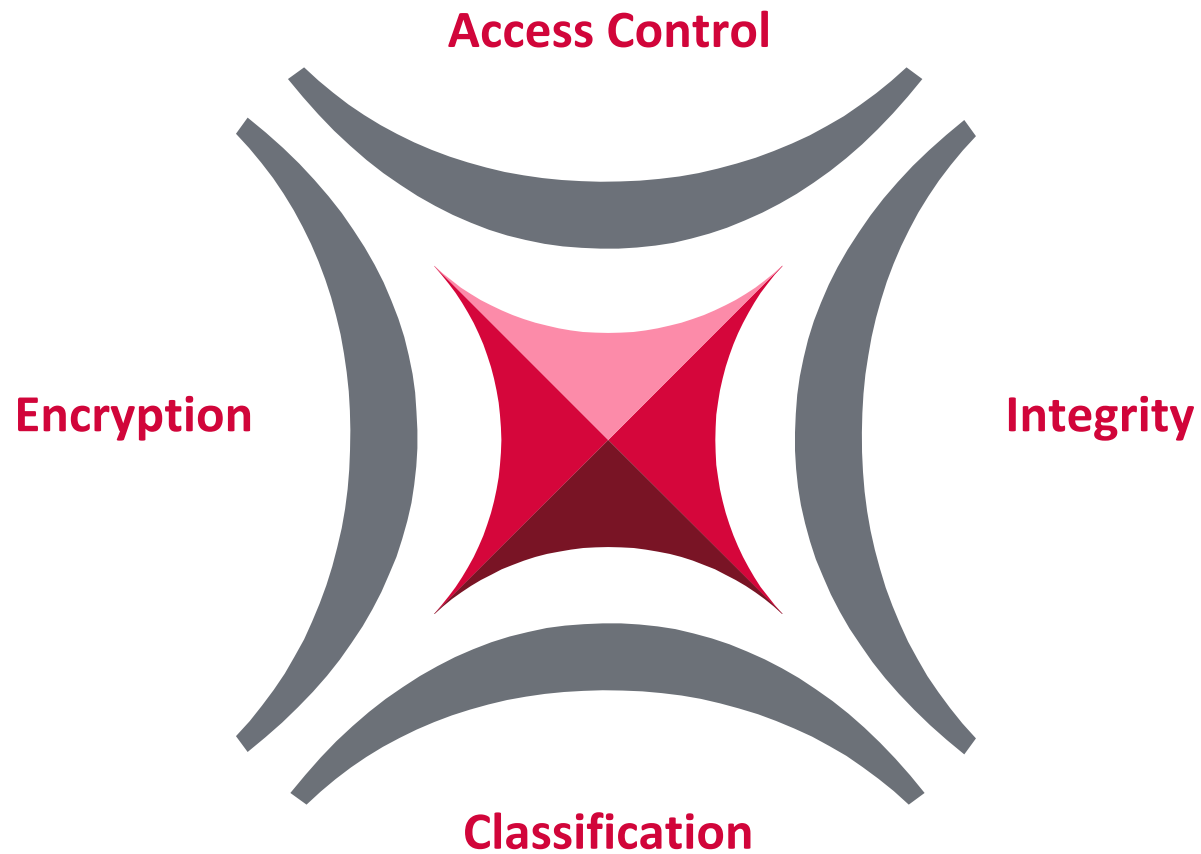


✦ ***A unique information-centric security approach***

- Attach protection policies to data itself
- Policies travel with the data, giving you complete and continuous protection

# The BitArmor Smart Tag™

## Protection policies that stay with the data





# BitArmor

## Solves Critical Data Protection Problems

- ✦ **BitArmor DataControl**
  - Protects data wherever it goes – inside and outside the organization
- ✦ **A single, integrated, data-protection solution**
  - Full disk encryption for laptops
  - Smart Tag enabled, *persistent* file encryption
    - Removable media protection
    - Email attachment protection
    - Network file share protection
- ✦ **The BitArmor No-Breach Guarantee™**
  - The industry's only guarantee against data breaches!



## Thoughts on evolving nature of security (and what security is not)

- ✦ **Security is not about restricting data movement**
  - Security is about enabling secure sharing of data
  - Security should enable the business and not be a hindrance
- ✦ **Security is not about protecting devices/networks**
  - Security is about protecting sensitive data
- ✦ **Security is not just an IT problem**
  - If you, as the CISO, don't have buy-in from the business, you are toast

## Recommendations

- ✦ **Let virtualization “Be all it can be”**
  - Virtualization provides an opportunity for business to be responsive and dynamic as never before
  - Security should be an enabler, not a hindrance
- ✦ **Protect the infrastructure, but focus on data**
  - Basic virtual infrastructure protection is essential, but let’s not go overboard
  - Take advantage of statelessness and reset
  - Let data move about, but let it remain protected at all times – i.e. persistent and information-centric protection.