
ArchiMate
for modeling and analysis of
Enterprise Architecture
at a major Insurance Firm



Maximize ROME*

*Return On Modelling Effort

Agenda

❑ Why Archimate ?

- What was the problem that Archimate addressed ?
- What is the quality of the Archimate language for EA ?

❑ The Insurance Case

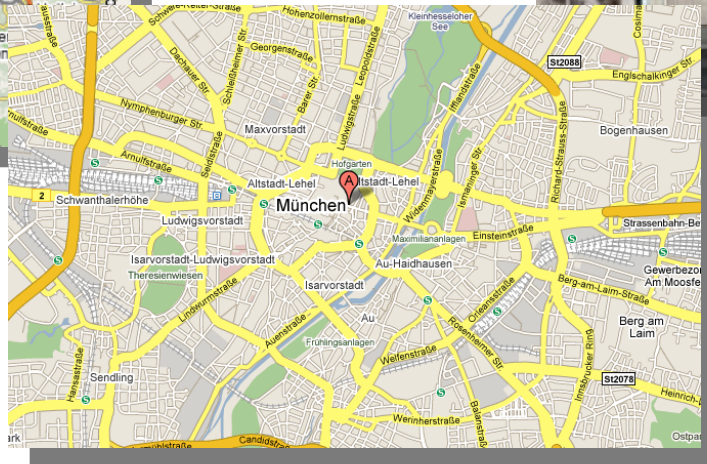
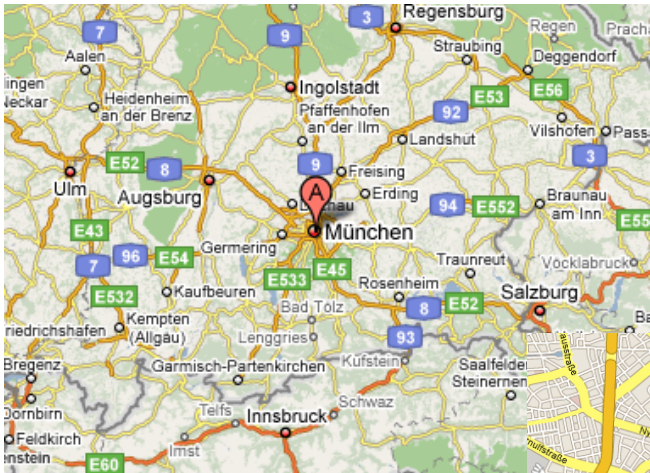
- The project and company context
- The problem and our approach ?
- The ArchiMate deliverables, a peek in the repository.

❑ Lessons Learned

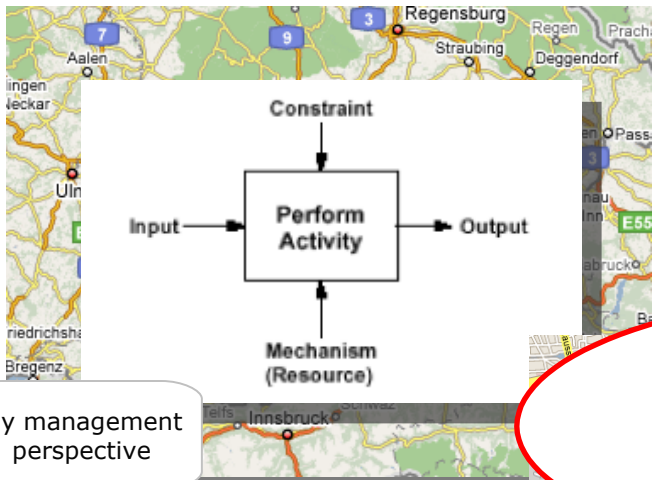
Thinking of enterprises

WHY ARCHIMATE ?

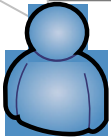
Carthography



Enterprise Cartography



My management perspective

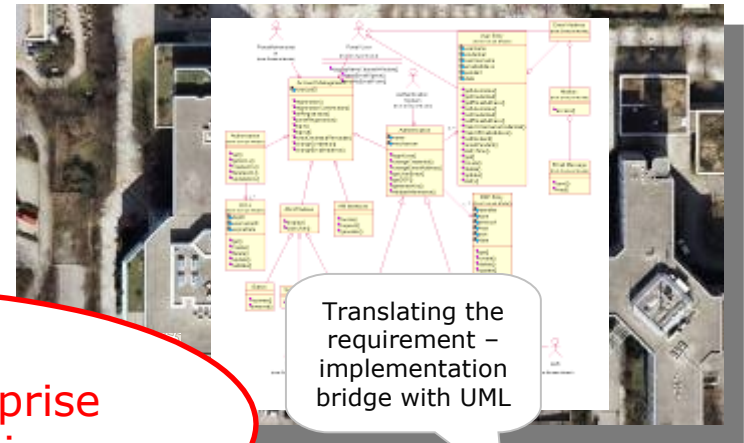


Business Manager

Problem:
To manage enterprise landscapes there is no language available



Enterprise Architecture Management

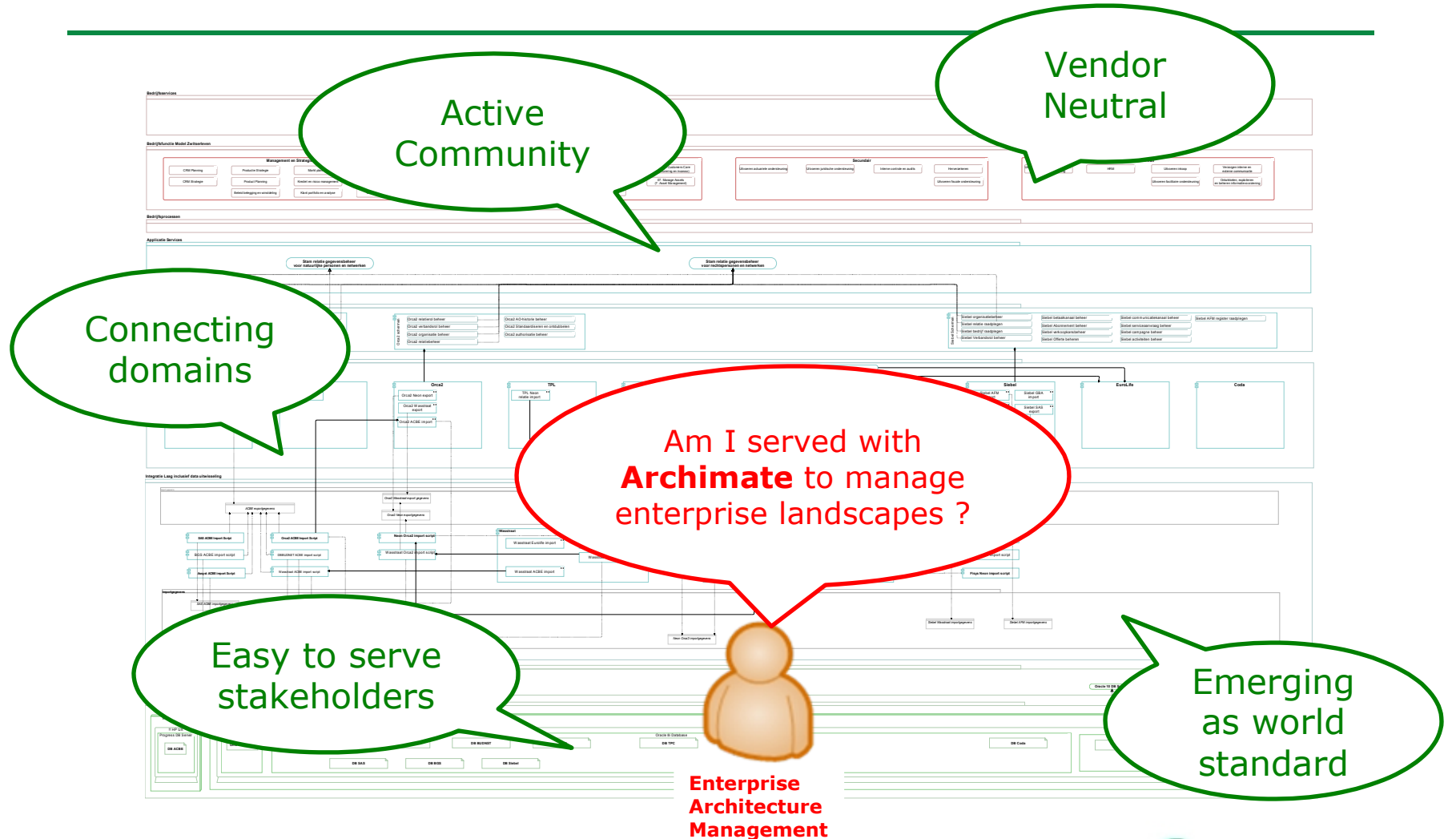


Translating the requirement - implementation bridge with UML



Solution Architect

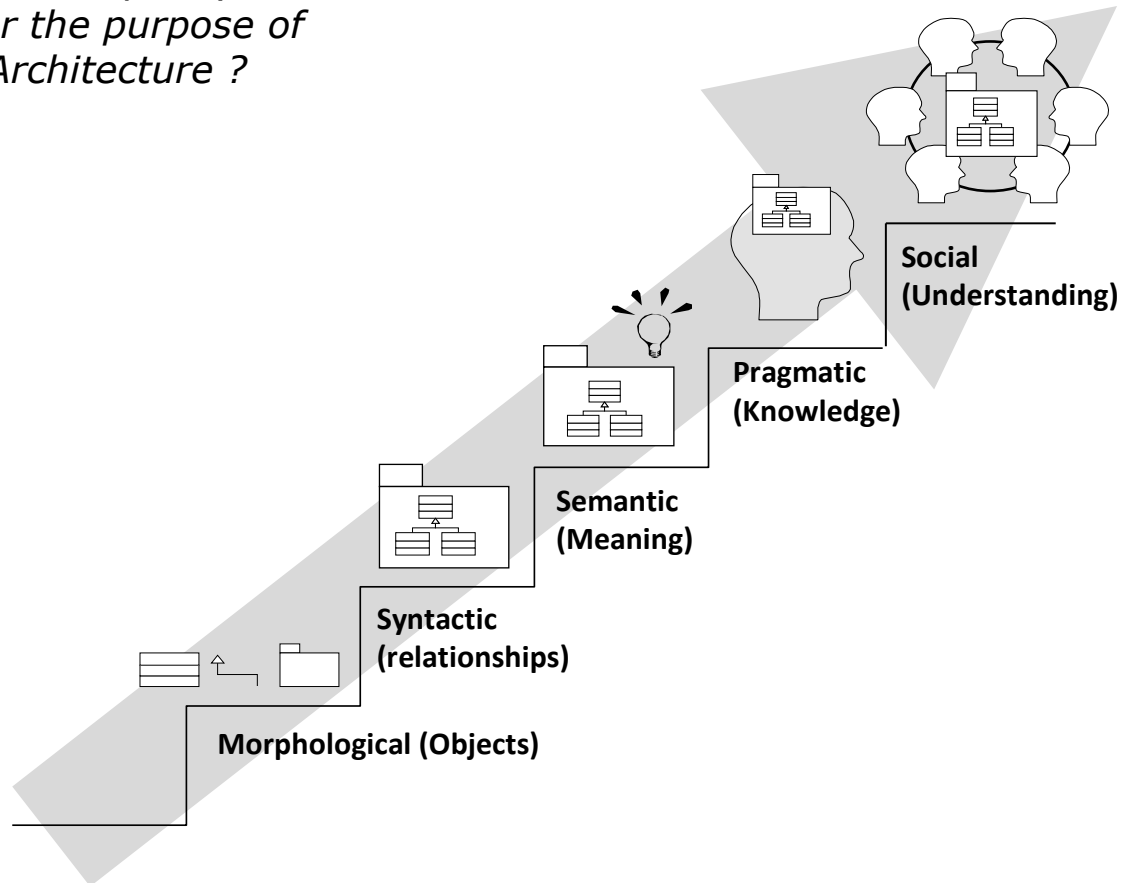
Finally Archimate ?



Has Archimate the right quality ?

Semiotic Ladder – Ronald Stamper

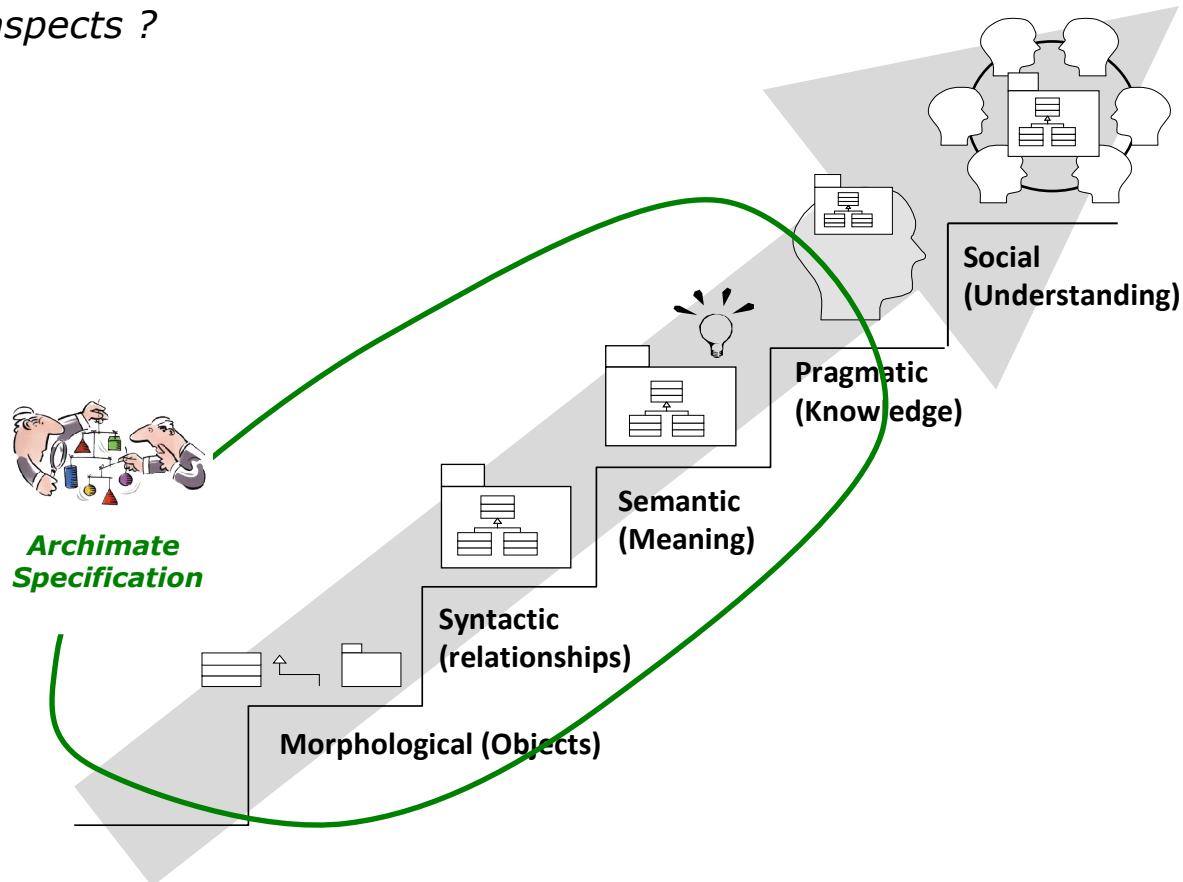
What defines the quality of a language for the purpose of Enterprise Architecture ?



The importance of Archimate

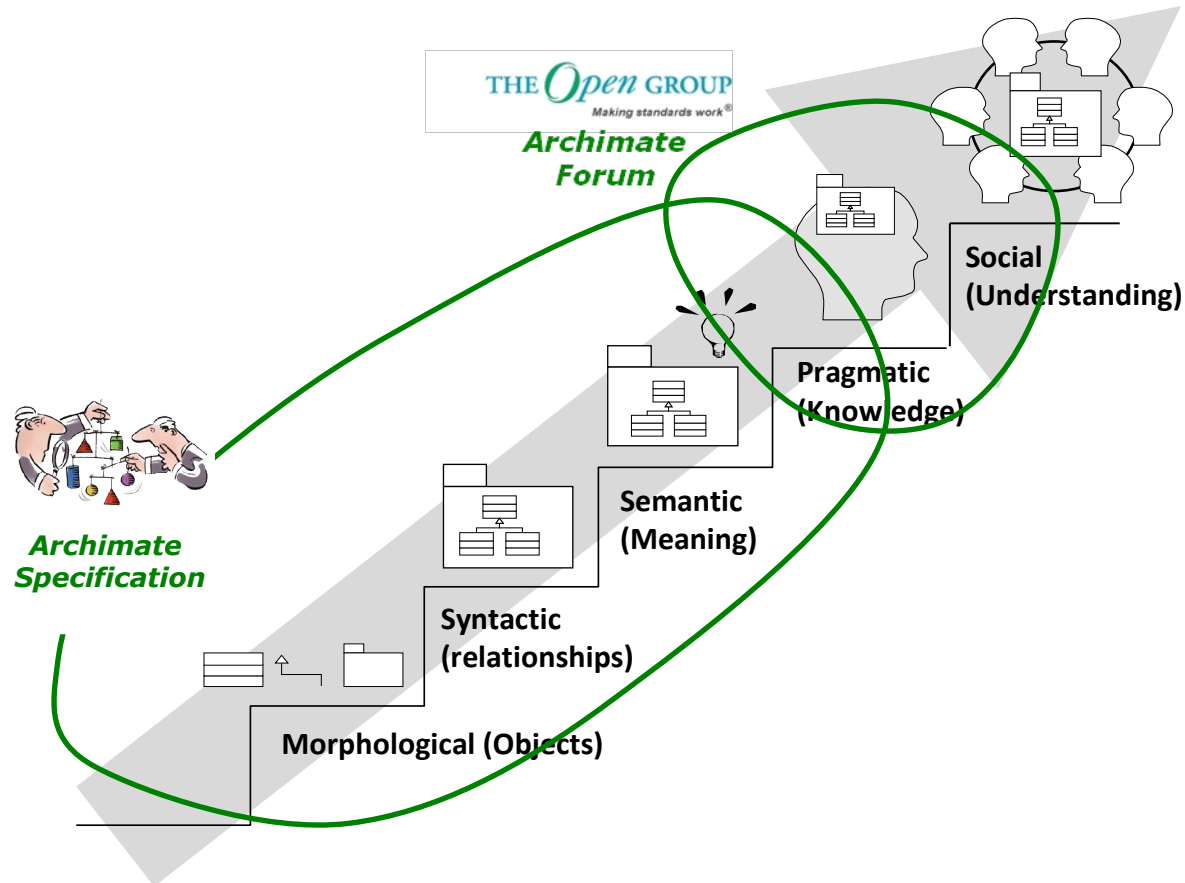
Semiotic Ladder – Ronald Stamper

How does Archimate address these quality aspects ?



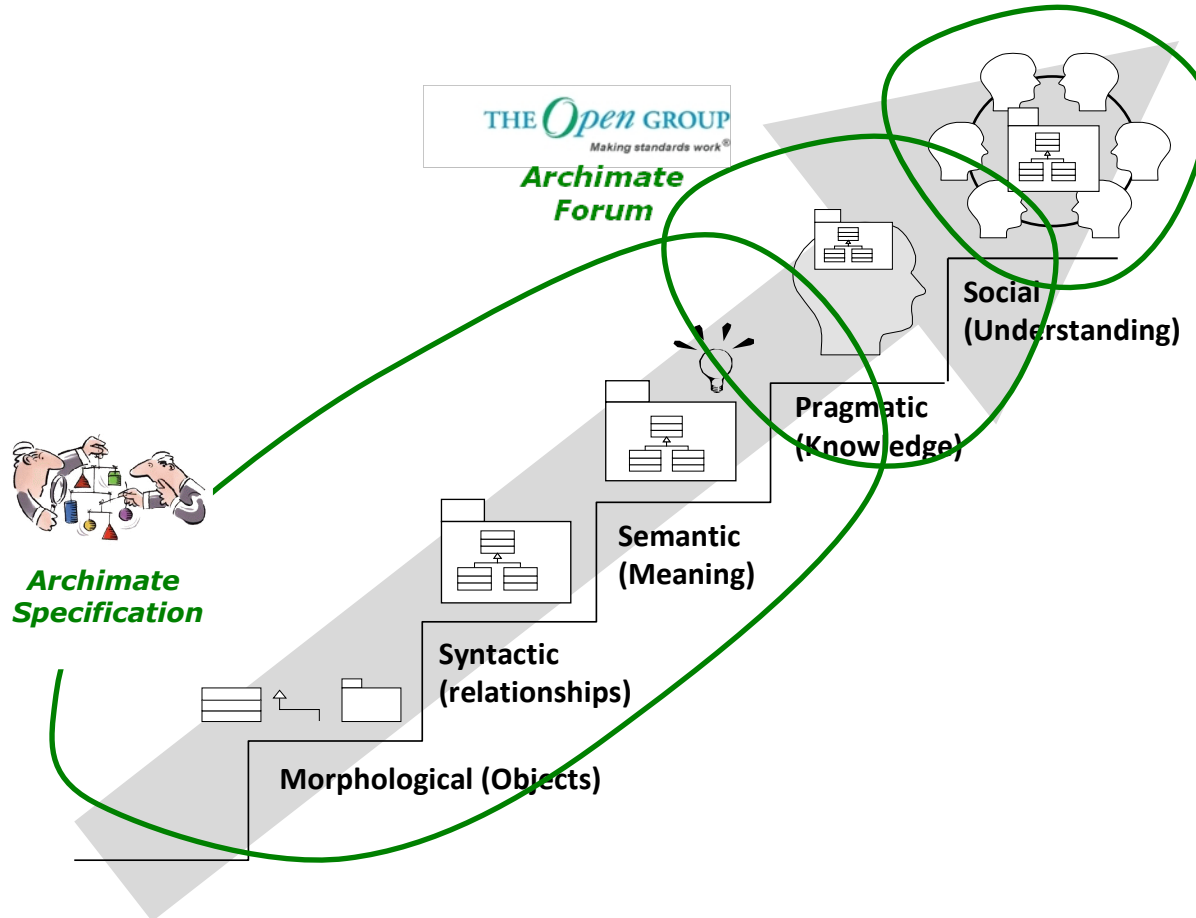
The importance of Archimate

Semiotic Ladder – Ronald Stamper



The importance of Archimate

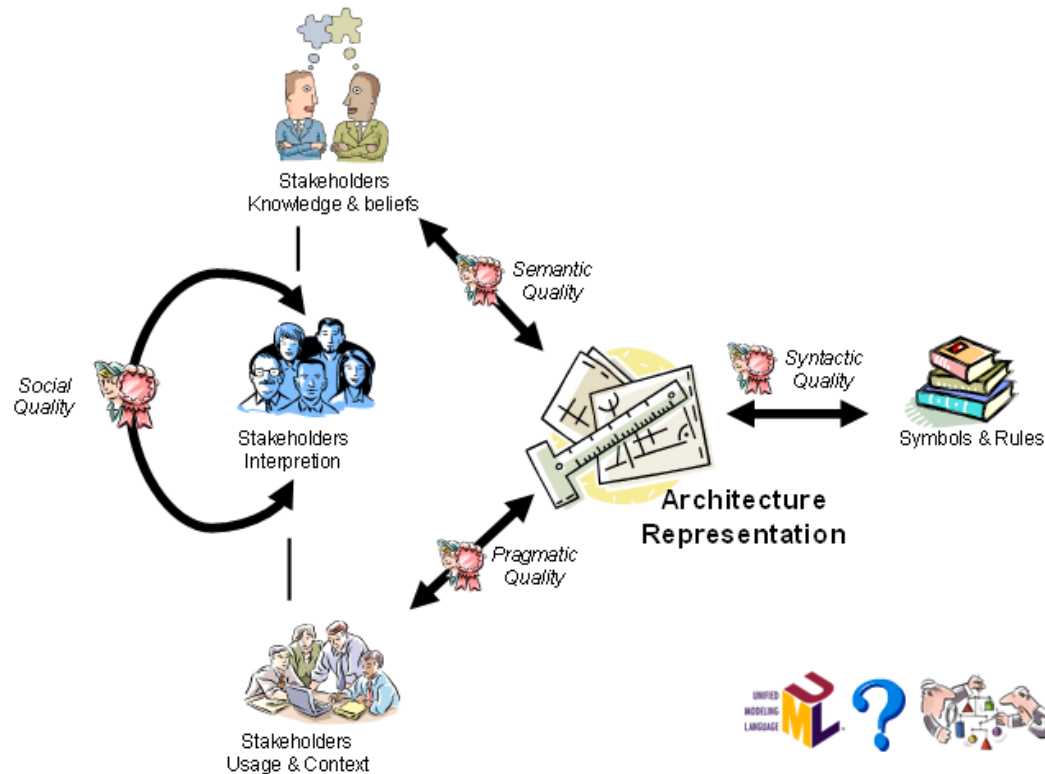
Semiotic Ladder – Ronald Stamper



Adoption by:
Industries,
Vendors, Universities

Measuring Archimates Quality

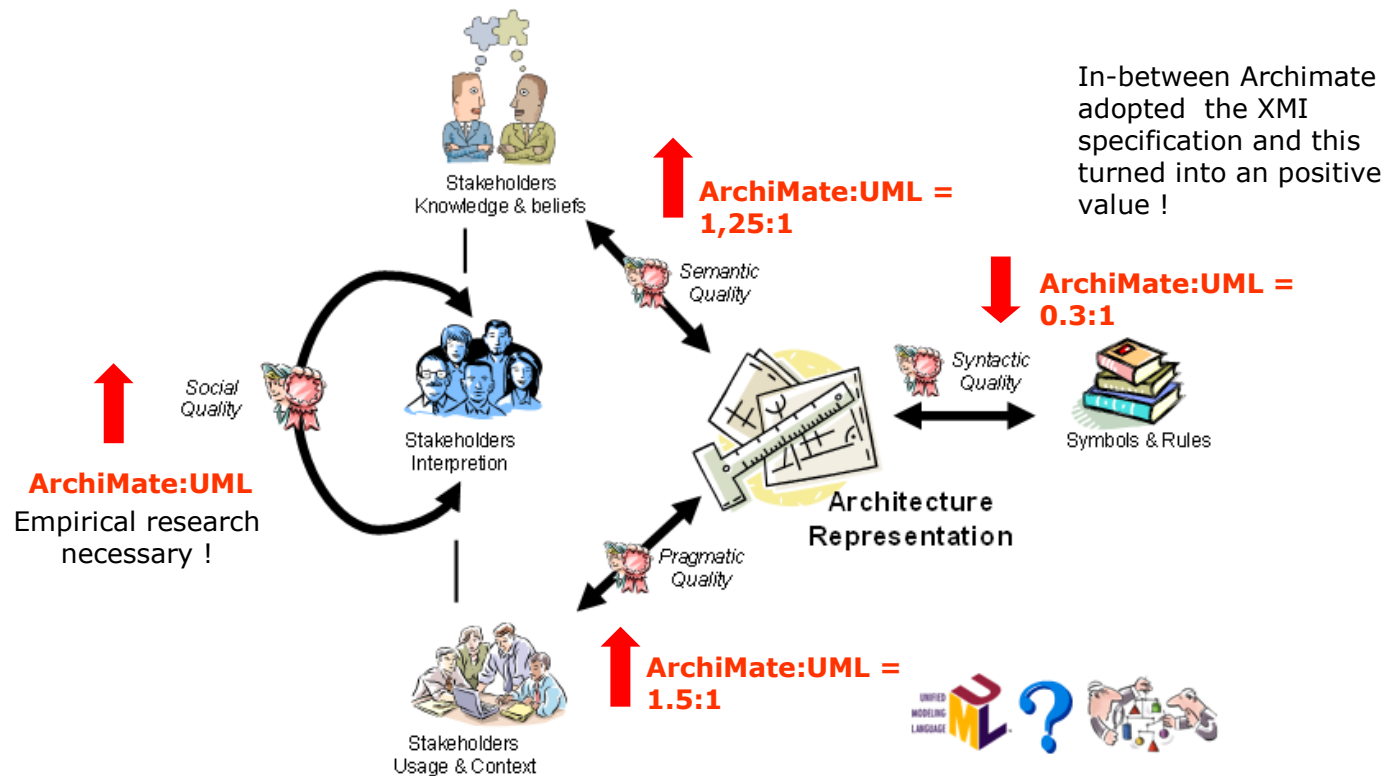
2004: Lets compare the current way of modeling with UML with that of Archimate for the purpose of enterprise architecture.



Results in 2004

Conditions:

- Evaluation of UML vs Archimate for the purpose of Enterprise Architecture
- UML 1.5 evaluated with and without EA profile of OMG
- Measurement based on SEQUAL Semiotic Framework (J. Krogstie)



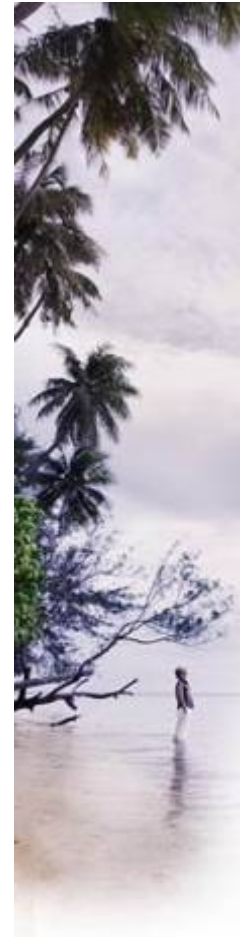
In-between Archimate adopted the XMI specification and this turned into an positive value !

The challenge to define a roadmap to the future

THE INSURANCE CASE

Business Profile Insurance Company

- ❑ Life insurance company
- ❑ Top 10 player in the National Market
- ❑ Number one in customer satisfaction
- ❑ Products
 - Pension
 - Life insurance
 - Mortgage
 - Asset management



Changes in Pension – and Life Insurance

Market regulation of pensions under pressure

- ❑ More dynamics and players in the market
- ❑ Decrease in governmental part of pensions

Change in law and legislation

- ❑ Risk change to the individual
- ❑ More customer communication enforced by public law
- ❑ Higher regulation on transparency

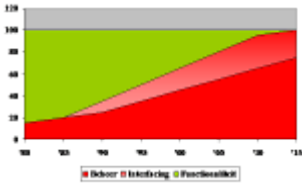
Individualization/ increased use of internet

- ❑ Role of participants change
- ❑ New groups of collectives
- ❑ Self service and multi channel concepts

Issues in IT

EA Research motivation

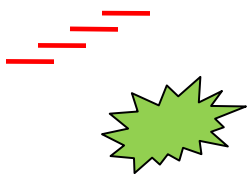
ICT Budget suffers from IT Complexity



The ICT Budget suffers from the increasing complexity. Less budget available for **innovation**.

- Conformance to standards
 - Minimise interfaces
- Functional Overlap

SOA Strategy: incremental versus big bang ?



Who has the strongest business case ?
Incremental change (waiting for compelling events) or big bang ?

- Transparency in current 'architecture
- Clear future Architecture
 - Delta in maintenance and development

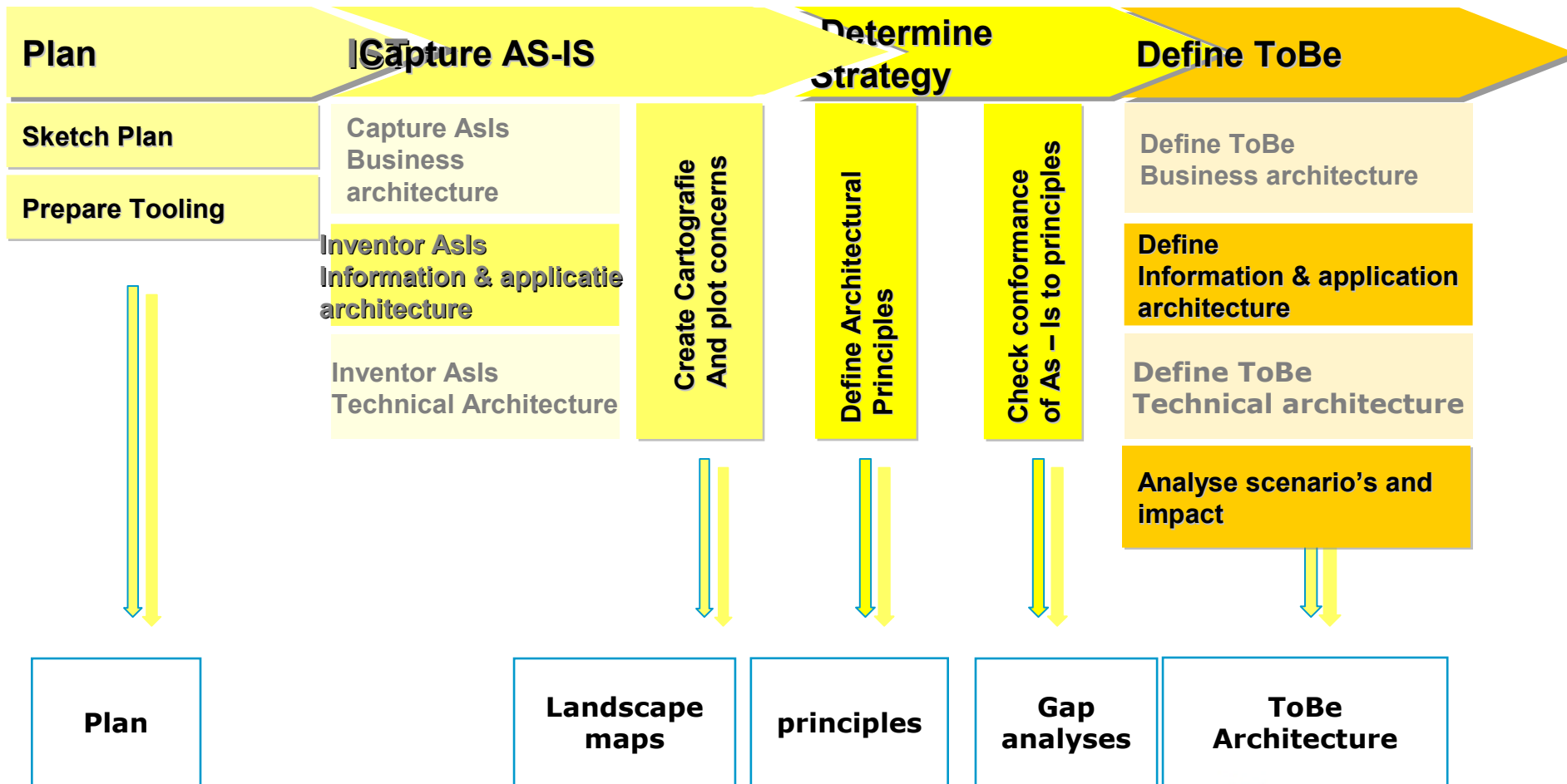
New suppliers, consumers and channels



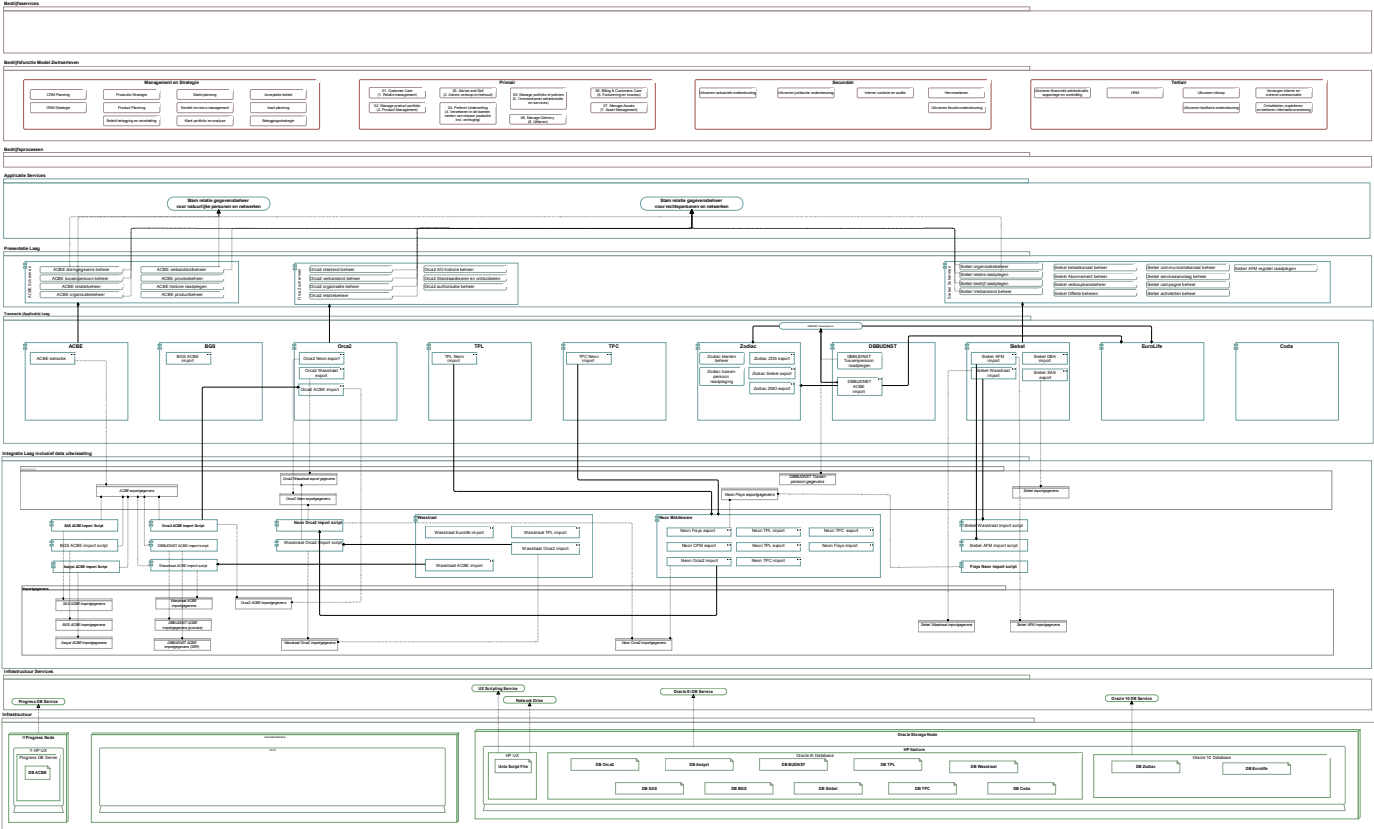
New consumers and suppliers need to access the domain over multiple channels forced by regulators

- Identification of suppliers and consumers
 - Impact of self service channels
- External registers

Our answer and approach

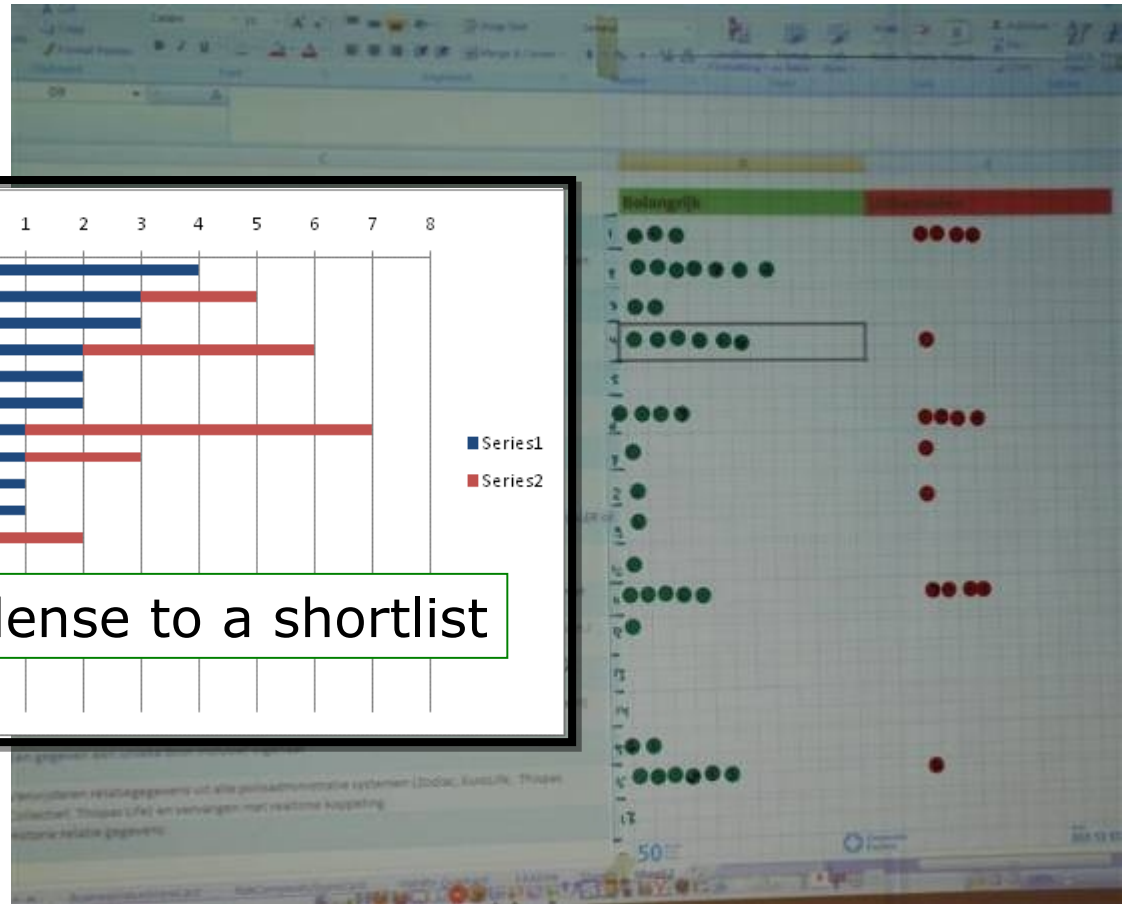
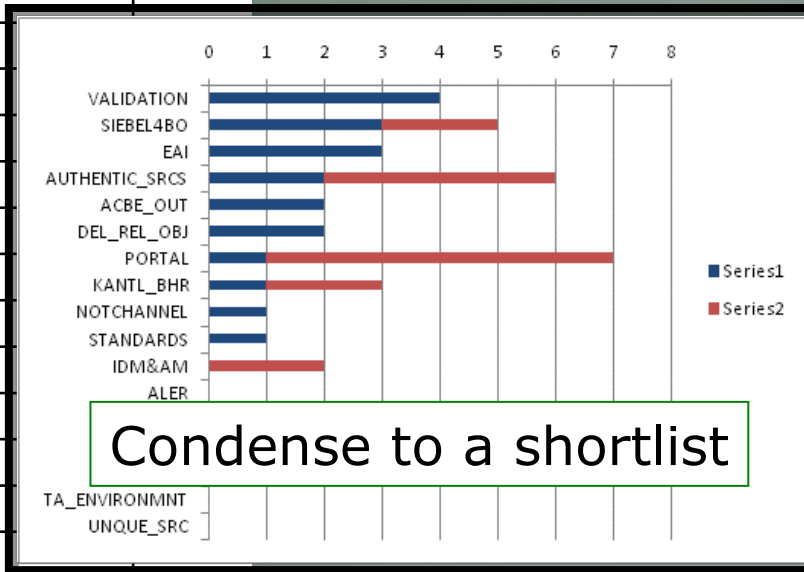


Step 1 Determine AS-IS Situation



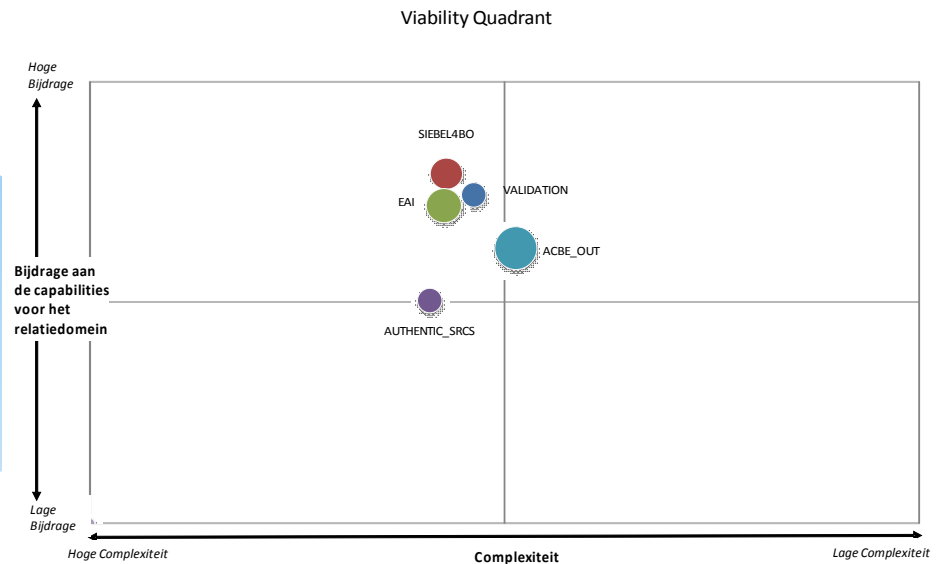
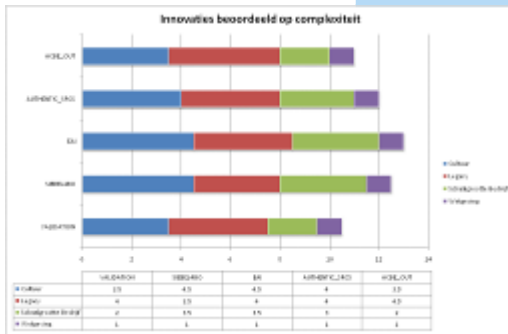
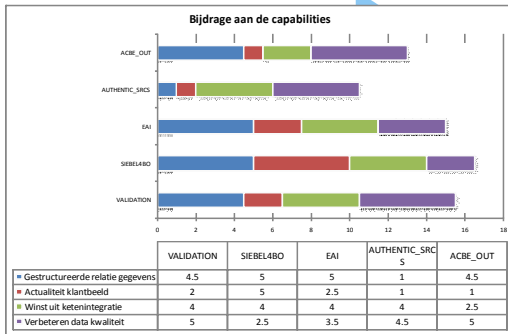
Step 2.a Determine Architectural Changes

Architecture Change (Longlist)
ACBE_OUT
ALER
AUTHENTIC_SRCS
DEL_REL_OBJ
EAI
HI_OUT
HISTORY
IDM&AM
KANTL_BHR
NTFCN_CHANNEL
PORTAL
RELATIE2HR
SIEBEL4BO
STANDARDS
TA_ENVIRONMNT
UNQUE_SRC
VALIDATION



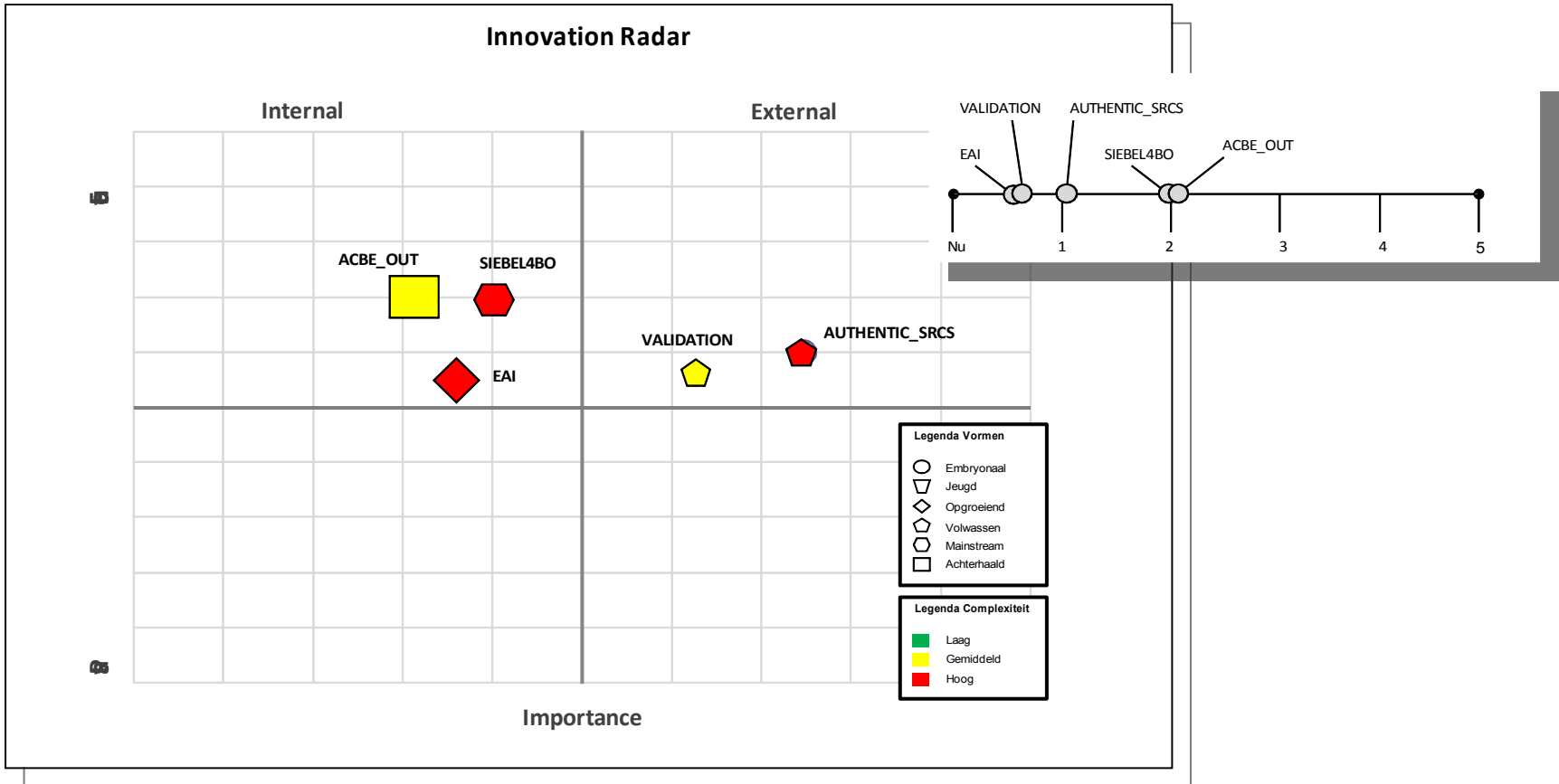
Step 2.b Determine Architectural Focus

Contribution to the business



How complex is the change ?

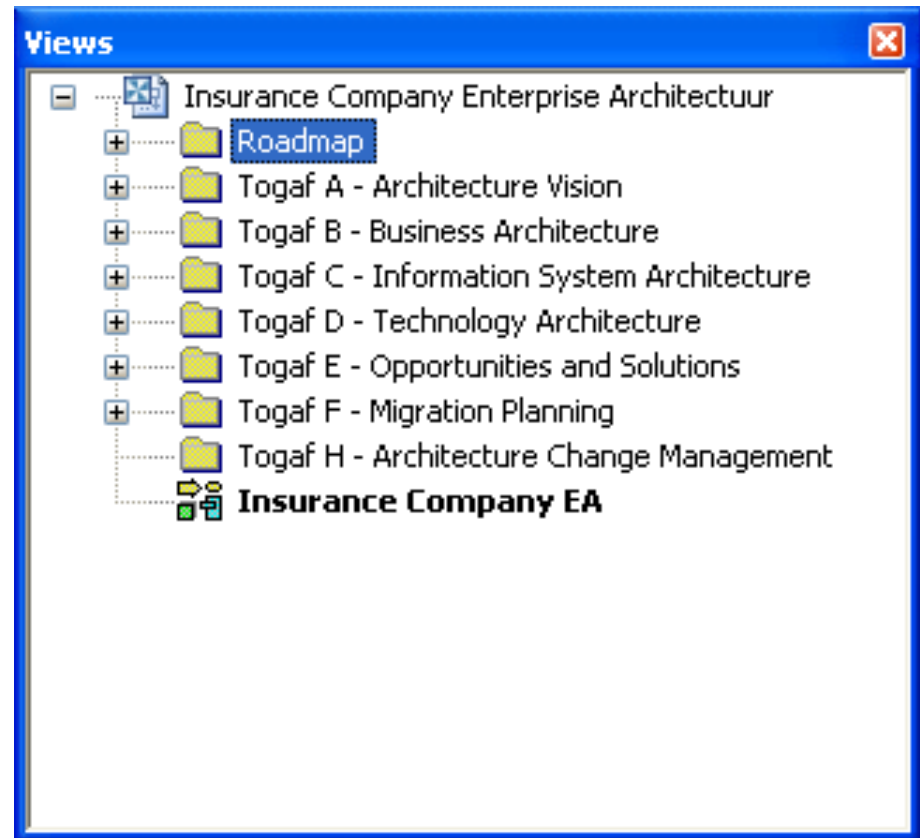
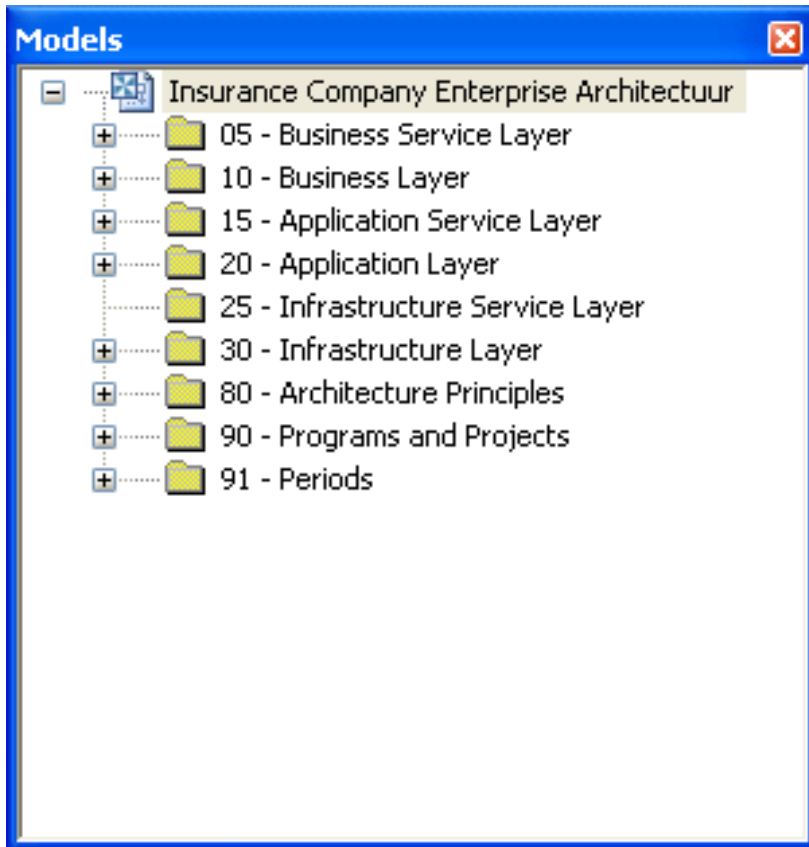
Step 2.c Determine Architectural Roadmap



A peek into the Architect repository



Repository and views



A. Architecture Vision



Architectuur
Principes

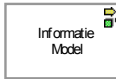
B. Business Architecture



Organogram



Bedrijfsfunctie
Model



Informatie
Model



Primaire
Bedrijfsfuncties
en processen

C. Information Systems Architectures



Applicatie
Architectuur

D. Technology Architecture

E. Opportunities and Solutions

F. Migration Planning

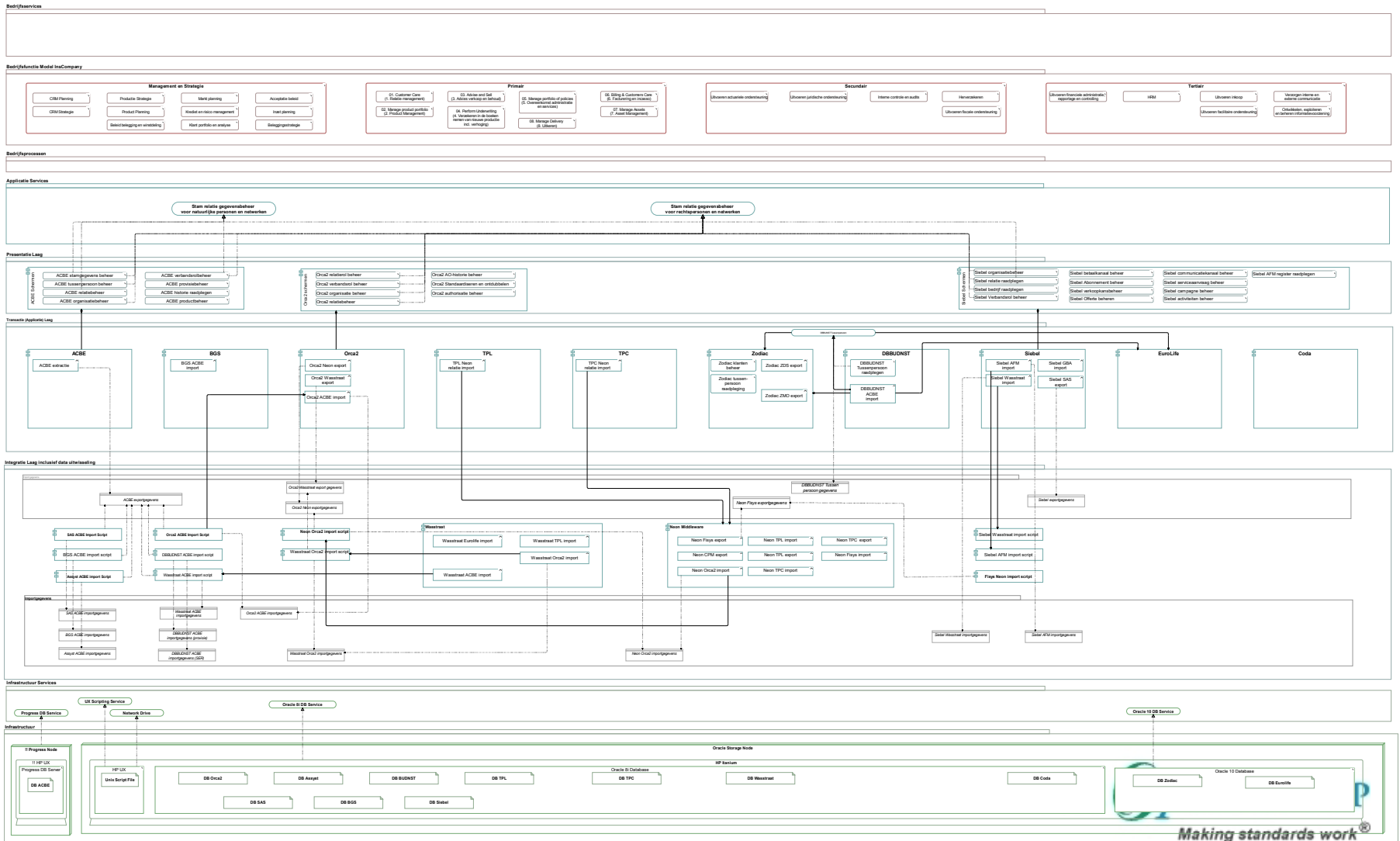


SOA Architectuur
Relatie Domein

G. Implementation Governance

H. Architecture Change Management

Current situation



Current situation (detail)

Bedrijfsservices

Bedrijfsfunctie Model InsCompany

Management en Strategie

CRM Planning

Productie Strategie

Markt planning

Acceptatie beleid

CRM Strategie

Product Planning

Krediet en risico management

Inzet planning

Beleid belegging en winstdeling

Klant portfolio en analyse

Beleggingsstrategie

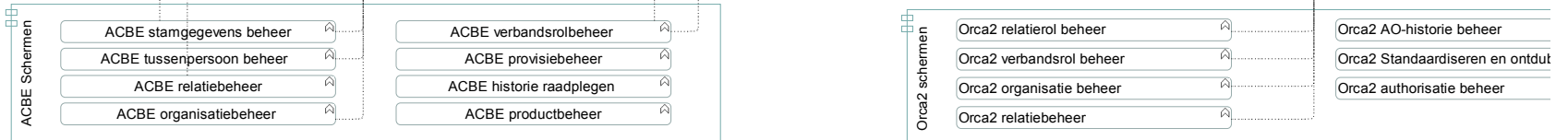
Bedrijfsprocessen

Current situation (detail)

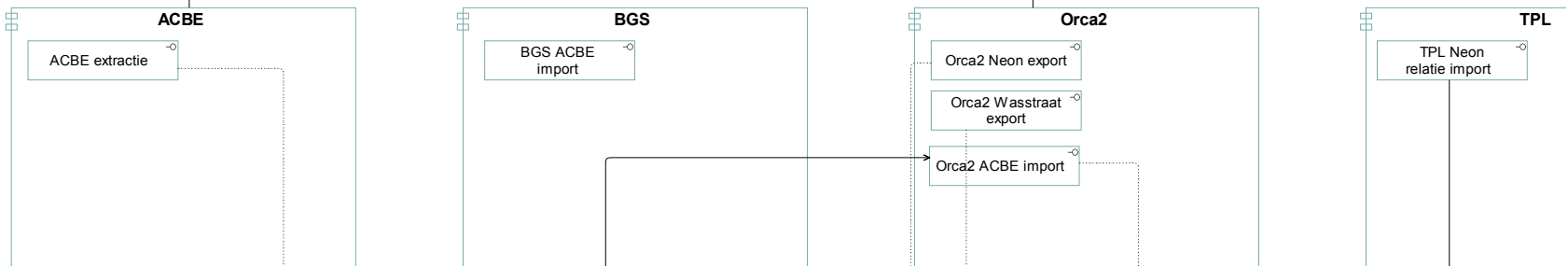
Applicatie Services

Stam relatie gegevensbeheer
voor natuurlijke personen en netwerken

Presentatie Laag

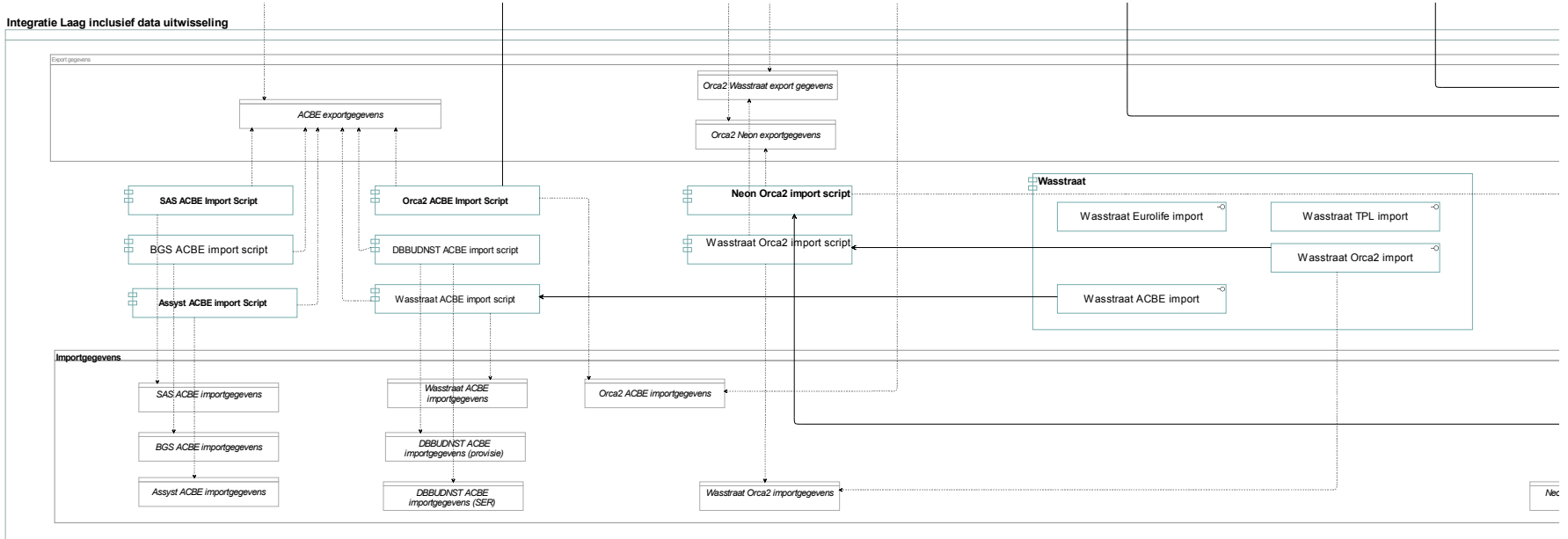


Transactie (Applicatie) Laag

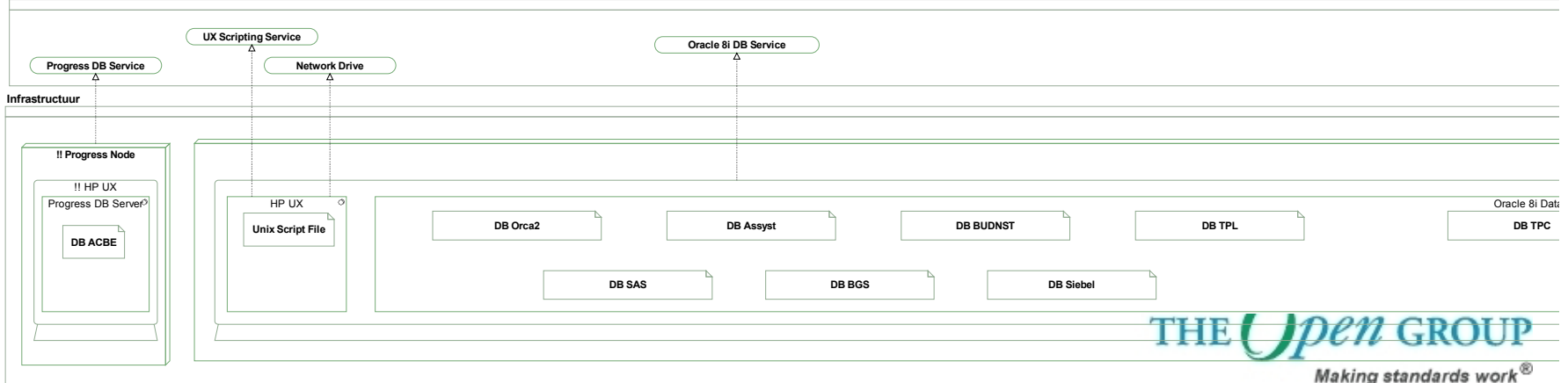


Current situation (detail)

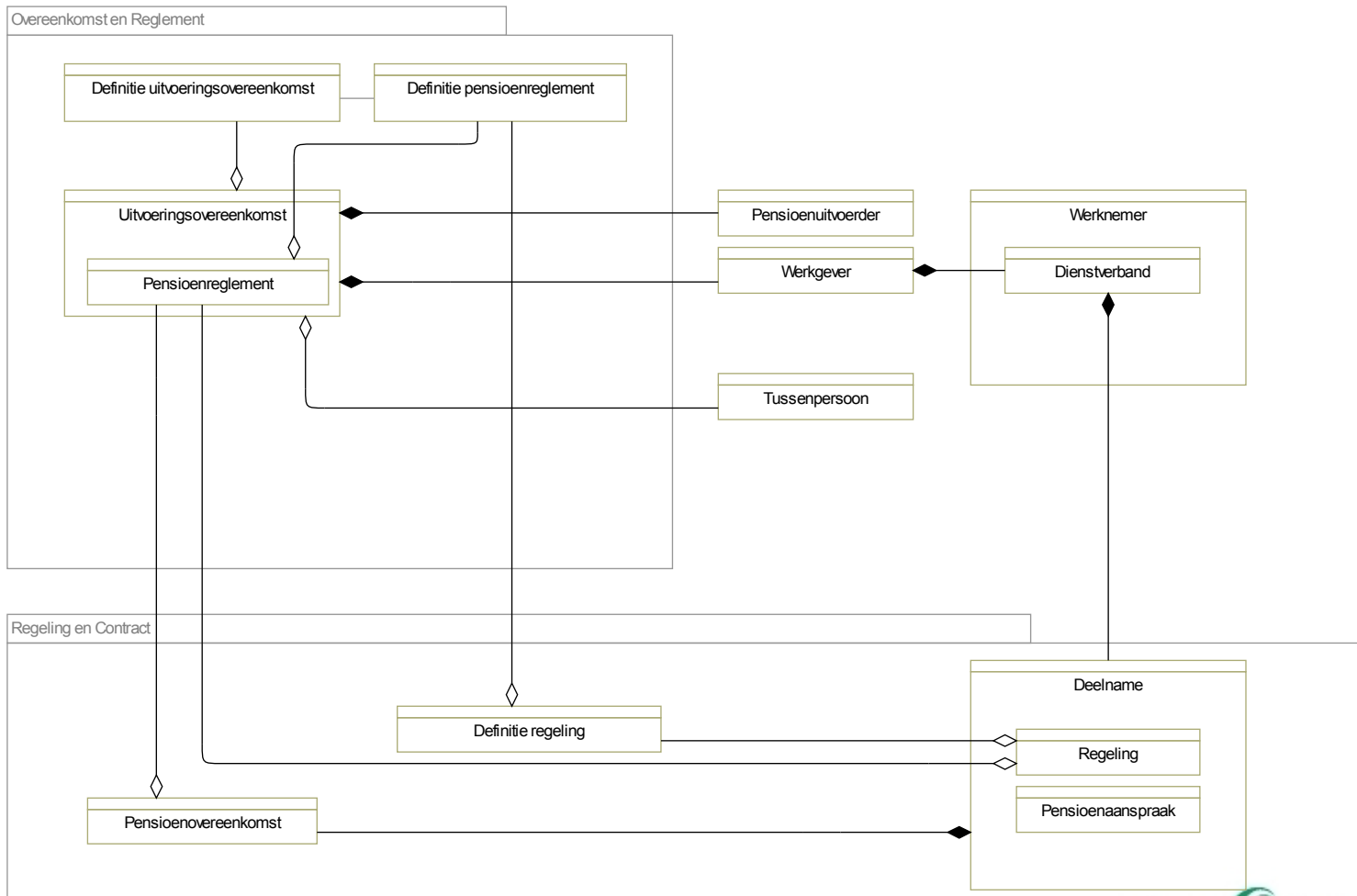
Integratie Laag inclusief data uitwisseling



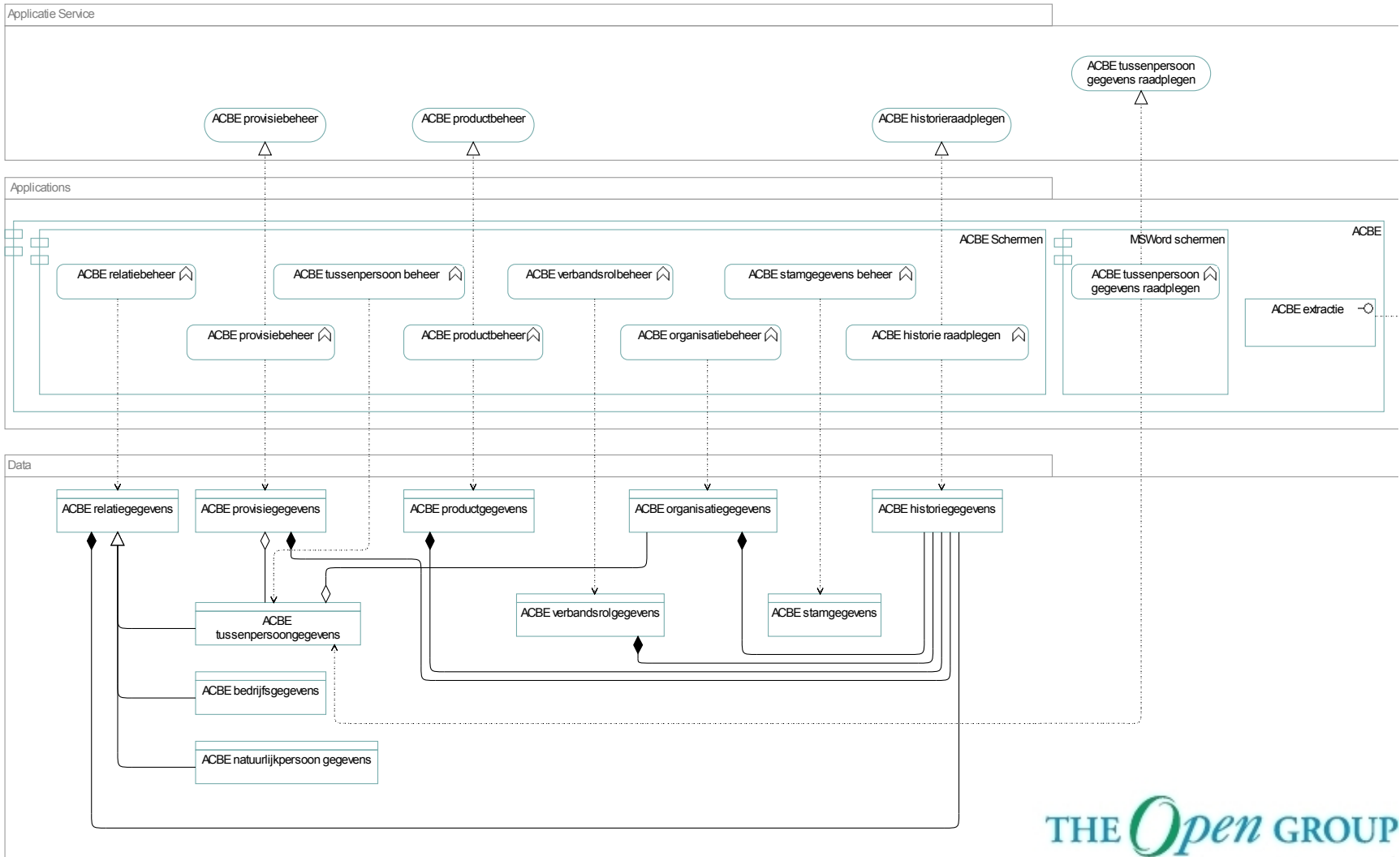
Infrastructuur Services



Information view (TOGAF ADM B)



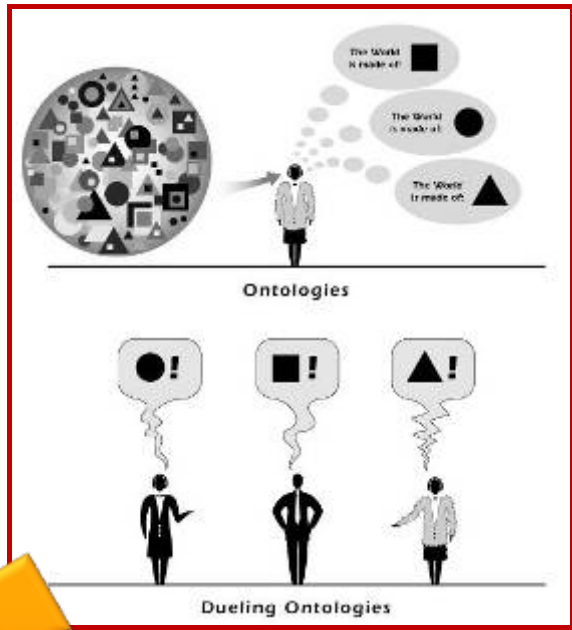
Application view (TOGAF ADM C)



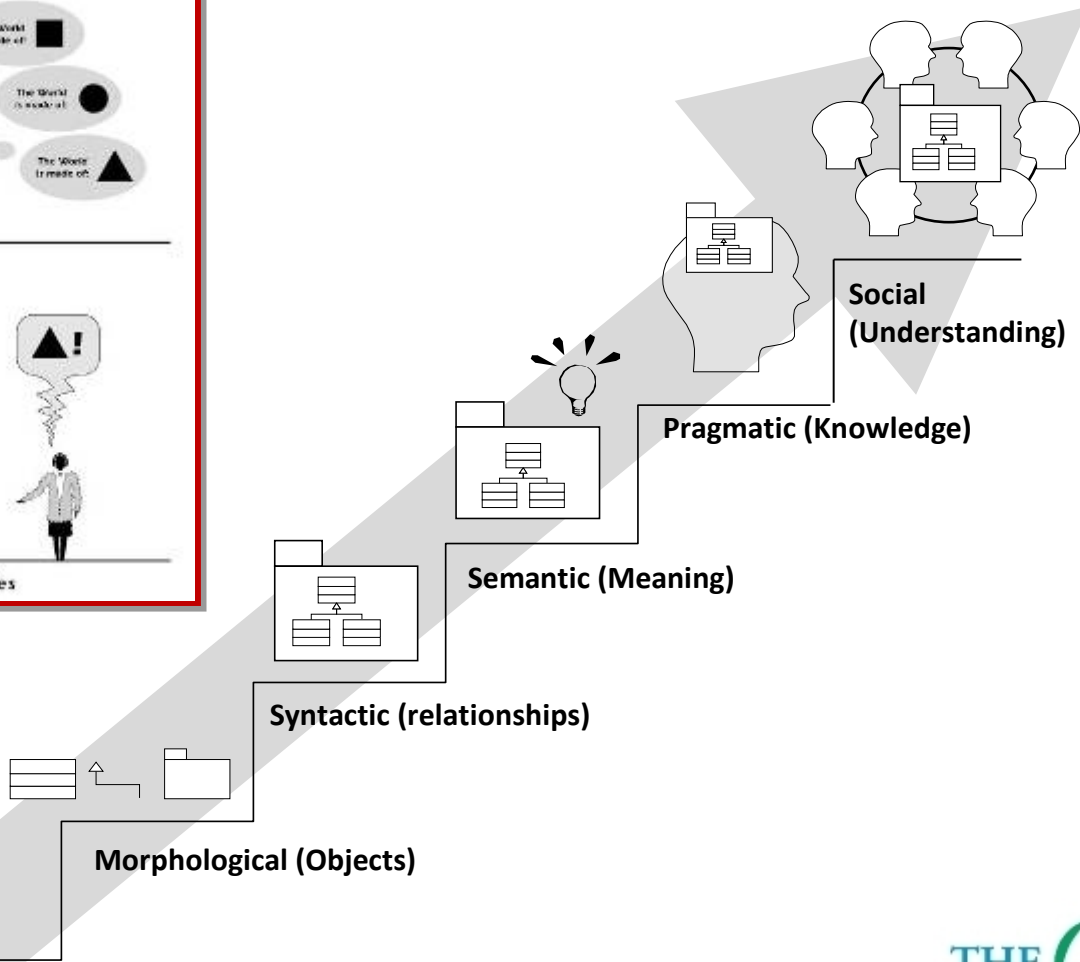
These do's and don'ts are based upon multiple years of experience

LESSONS LEARNED

Don't start digging a definition gap with your stakeholders let ArchiMate Help

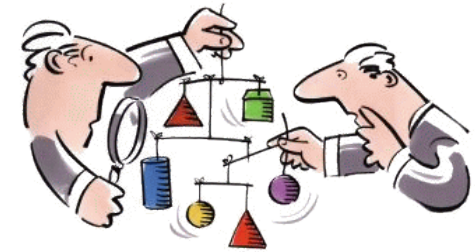
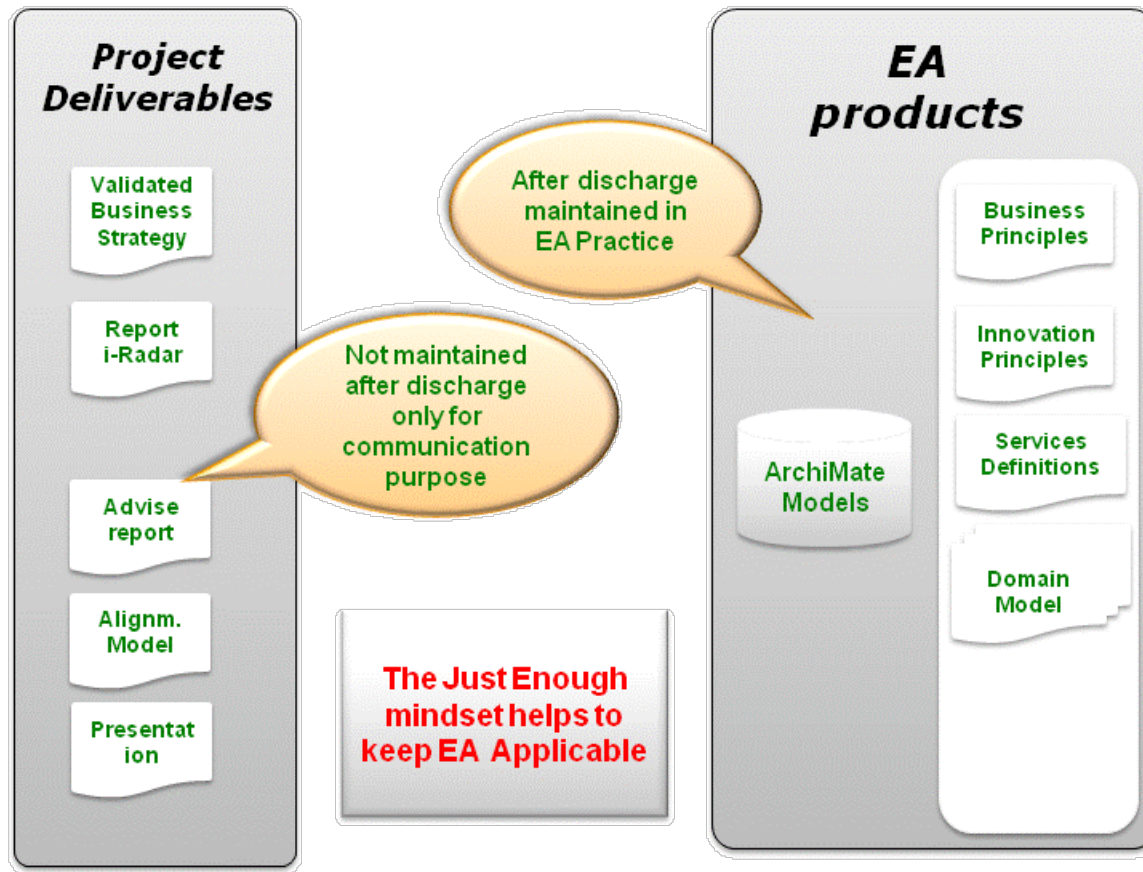


Starting with definitions is starting a Semantic war !



A Top Down approach is more successful as result of the social acceptance

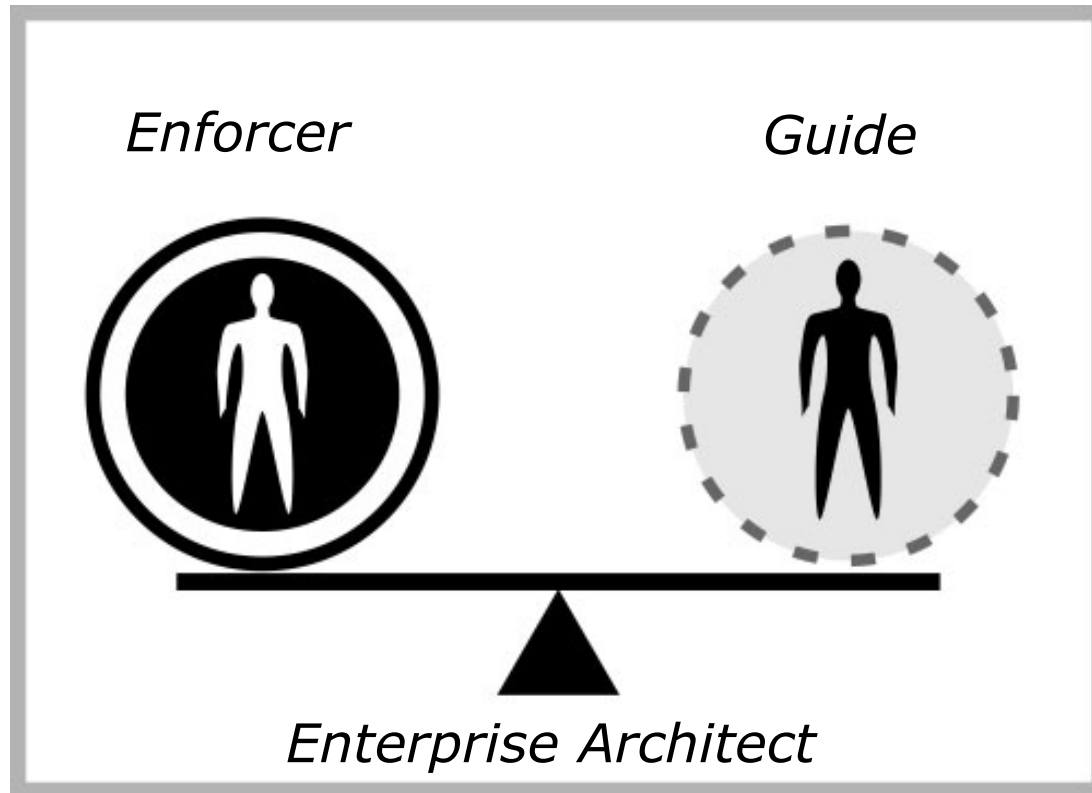
Distinguish in project and EA deliverables



Create an ecosystem of maintenance

Apply ArchiMate for those models that need to be maintained

Apply context dependant communication styles



- Know the stakeholders and apply unilateral and bilateral communication styles as you balance as EA between enforcer and guide.
- Keep in mind: Sense and Connect...

Use principles and workshop techniques !

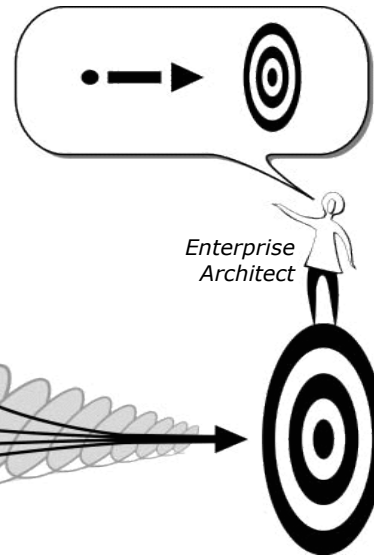
Strategic Principles

Business Principles

Commercial Principles

IT Management Principles

Enterprise Architecture Principles



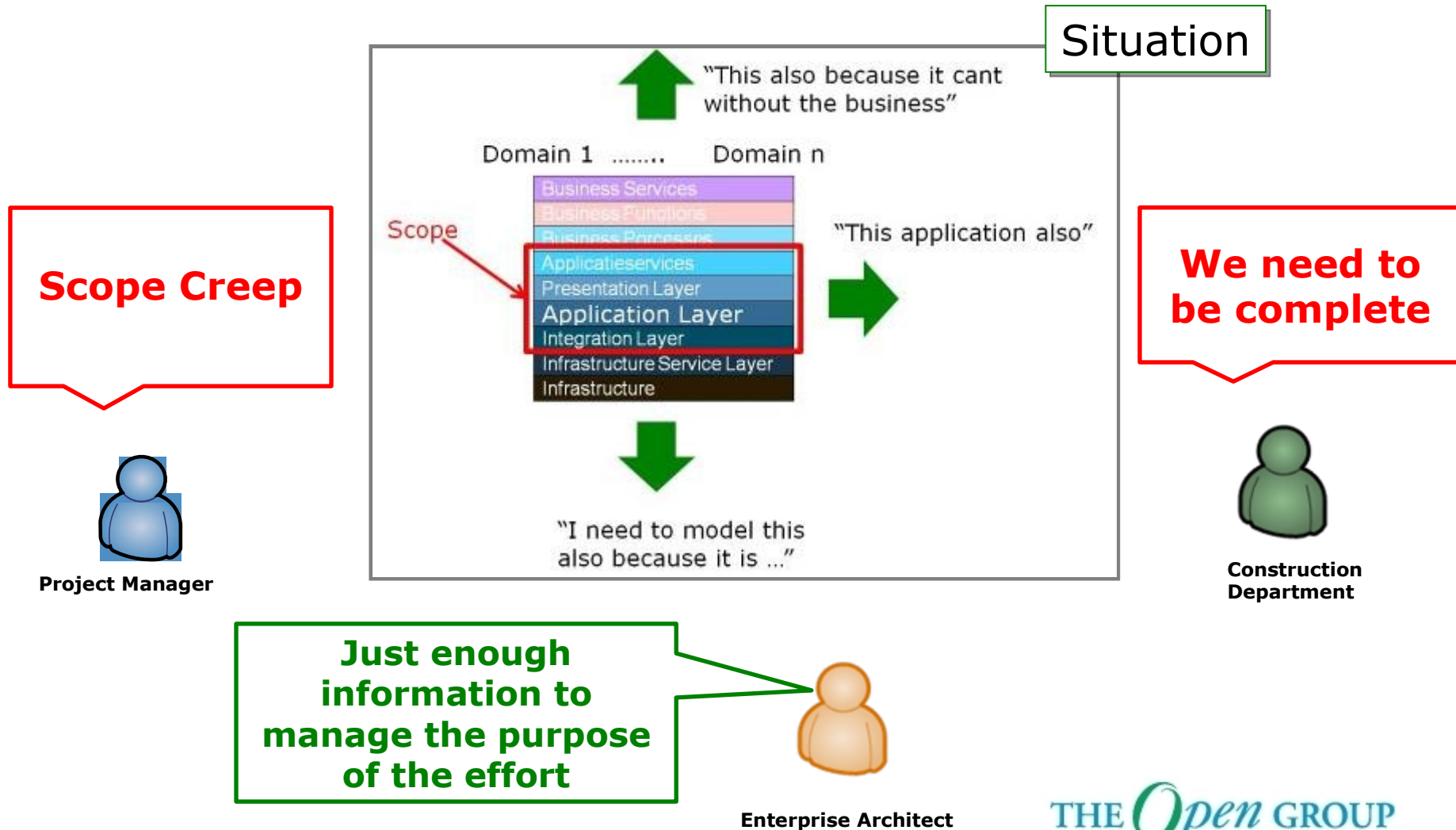
Use documentation
that is already
available.

Be the guide for all stakeholders by using principles !

Apply the Human Tact, ensure principles are acceptable and deserve the right to guide your stakeholders further into the process

Workshops seems to be an excellent instrument in immature environments even more then EA Frameworks !

If you decide to drive EA as a project !



Less graphical knowledge

- ❑ It's not sexy
- ❑ Most valuable asset
- ❑ It's clerks work
- ❑ Do and don't
 - Don't stay in satellite mode
 - Keep it practical

Common issues

- ❑ Give EA priority, otherwise there is always something more important to do
- ❑ Conflict of tooling, make it transparent
- ❑ Just enough effort to achieve the EA goal
- ❑ ArchiMate is no BPMN and no UML
- ❑ ArchiMate needs addition for the architect profession
 - Principle correlation
 - Portfolio management