

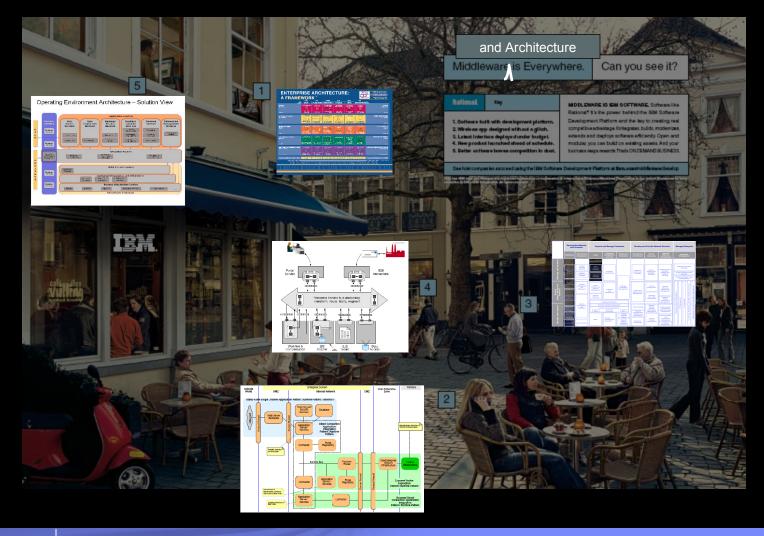
IBM Professions

IBM's IT Architecture Profession

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Middleware is Everywhere ... and so is Architecture





Several trends & techniques are dramatically reshaping the practice of architecture ...

Architecture & the business domain

Flexible business is an imperative

Solution design more tightly coupled with the business domain

"Business architecture" emerging

- Service Oriented Architecture (SOA)
- Increasing levels of abstraction

Virtualization

Loose coupling, other manifestations ...

From custom crafting to composing

Leveraging architectural and solution assets & services

What isn't changing

The "base" still exists ... and matters

- Infrastructure and management of it
- Legacy applications & data



Questions You Need to Consider

- What is Service Orientation and SOA and why is it important for your business?
- Is it real? Are customers really using it today?
- What are the core elements brought together under SOA?
- How can you get started?



What is?

... a service?

A repeatable business task – e.g., check customer credit; open new account

... service oriented architecture (SOA)?

An IT architectural style that supports service orientation

... service orientation?

A way of integrating your business as linked services and the outcomes that they bring

... a composite application?

A set of **related & integrated** services that
support a business
process built on an SOA



What differentiates SOA from claims like this in the past?

Standards

- Broadly adopted Web services ensure well-defined interfaces.
- Before, proprietary standards limited interoperability

Organizational Commitment

- Before, communication channels & 'vocabulary' not in place
- Business and IT are united behind SOA (63% of projects today are driven by LOB)*

Investment Protection

- Leverage existing business application assets, isolate the impact of change
- Before, Rip and replace

Degree of Focus

SOA services focus on business-level activities & interactions

Before, focus was on narrow, technical sub-tasks

Connections

SOA services are linked dynamically and flexibly

Before, service interactions were hard-coded and dependent on the application

Level of Reuse

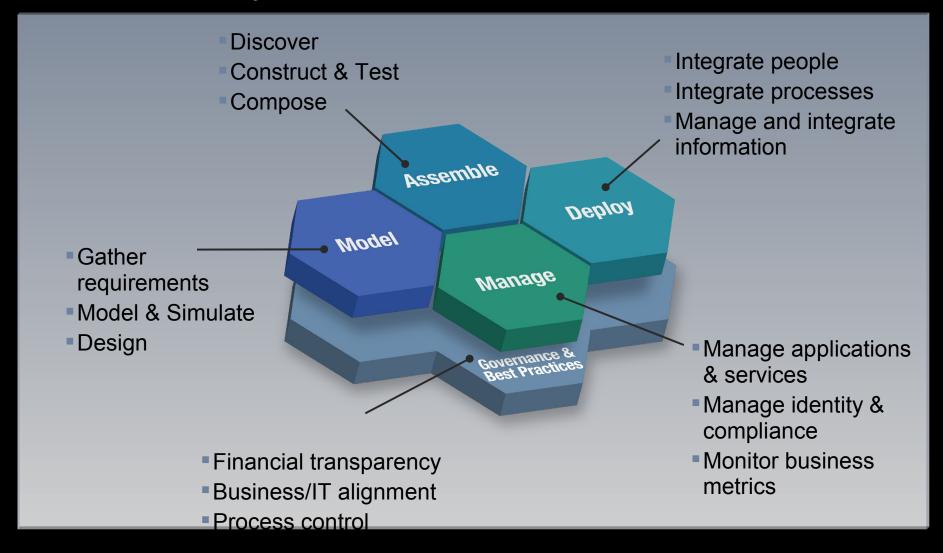
SOA services can be extensively re-used to leverage existing IT assets

Before, any reuse was within silo'ed applications

Source: Cutter Benchmark Survey

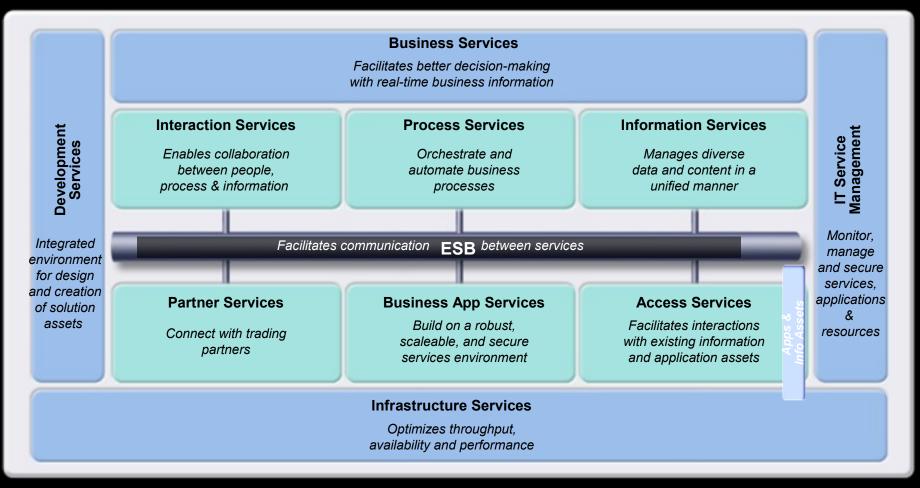


The SOA Lifecycle



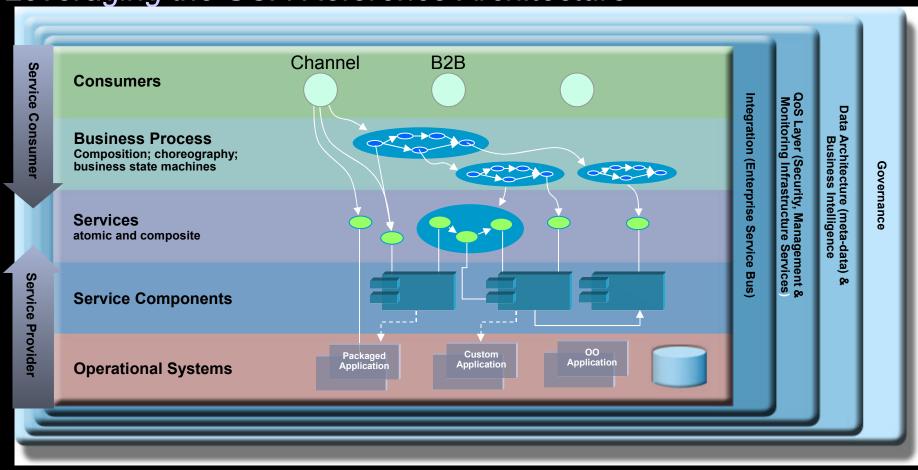


SOA Reference Architecture Supporting the SOA Lifecycle





SOA Solution Layering Leveraging the SOA Reference Architecture



Atomic Service Composite Service Registry



The IT Architect population in IBM is diverse, mature, and growing

8,500 IT Architects worldwide

All geographies, 47 countries, multiple organizations

Information technology background

Education and experience

Most involved in customer facing activities

Services

Technical sales support

IT outsourcing

Technical community affiliations

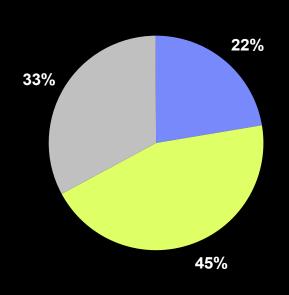
Architecture & technology

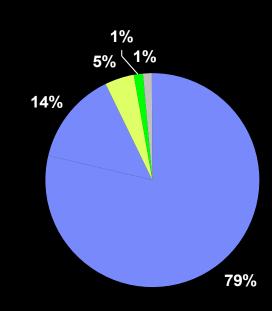
Business role

Professional interest

IDM

The IBM IT Architect population is over 8500 ... and growing





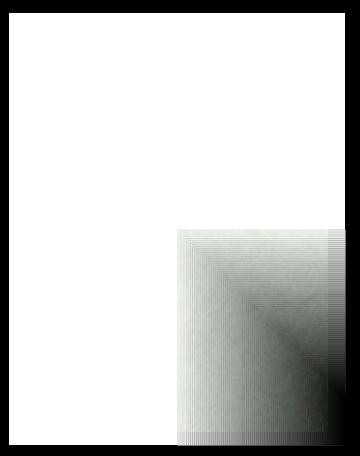
■ AP ■ Americas ■ Europe

■ Services ■ S&D ■ SWG ■ STG ■ others

YE2006



The IBM IT Architect exists to ...



 Define the principles-based structures of solutions – architectures – to
 Specific customer business problems, and/or
 Applications of technology within an "enterprise"

How?

Applying design and architectural techniques, preferably guided by an appropriate method

Drawing upon broad skills and experience which enable, as necessary, the application and integration of a variety of business and IT components, technologies and service elements



Architecture models & areas of concentration



Multiple Views

Functional	Application/Services	Component Model
Non-Functional	Infrastructure	Operational Model
Information	Data/Content	Information Models
Management & Ops	Sys Mgmt & Security	Management Models
Strategic	Enterprise IT	Enterprise Architecture



Building and supporting a Profession

IBM IT Architect Profession announced in 1992

Response to client demands for expertise in a variety of areas involved in client-related professional engagements

Part of a portfolio of (mostly) IT services related Professions

Certification activities are a centerpiece ...

... but the Profession is much more





The IBM IT Architect Profession exists to provide value to IBM, our clients worldwide & cross-BU community of IBM IT Architects through programs that foster...

- Capability Knowledge and skills
- Community Collaboration, Innovation and Sharing
- Excellence and effectiveness Common processes across the globe
- Assurance Mentoring, certifications
- Vitality Growing



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Professional Development Program

- Profession characterized by skills
- Skill development defined by roadmaps
- Roadmaps identify education and experience
- Professional Development measured by passing capabilities checkpoints





IBM assesses qualifications at three levels

Senior Certification	Senior IT Architect	Senior Technical Leader
Certification	IT Architect	Mature, Independent, Qualified practice
Accreditation	Early career ITA	Developing ITA skills



IBM Enthusiastically Supports ITAC

ITAC provides strong value for our clients, the industry, and for IBM and our technical professionals

- Open Group Support
 - Developed a quality program process and materials
 - Recognized as an industry leader in developing IT certifications and open standards
- IBM demonstrates leadership in the IT Architect profession as the first company accredited by the Open Group IT Architect Certification program
- 1800 IT Architects are ITA Open Group Certified
- Strong Industry Participation
 - Major IT industry players involved in development of ITAC
 - Interest and discussions with several other major IT organizations
- Represents the next logical step in the maturation of the IT Architect Profession



Why does IBM believe ITAC is the right program?

- Open industry IT Architect Certification program
- Offers Flexibility
 - "Certify the certifiers" model for corporations/company programs
 - Direct certification for individuals
 - An evolutionary framework that can change as IT industry requirements change
- Includes a "Masters Level" program
 - Skills and experience based goes beyond validating the existence of knowledge, with board review
- Active participation and support by several major industry vendors and client organizations, and the backing of the Open Group
- Has a strong commitment to IT Architecture as a practice and can leverage industry recognition
 - Leads in promoting the use and science of IT architecture



Industry recognition of IT Architect value is growing

- Increased acceptance, adoption, development ... and convergence on definition
- Traction, interest in industry "certification" programs
 The Open Group active in development of first of a kind
 - "Certify the certifiers" model
 - IBM and other vendors active players

Microsoft announced IT Architect certification (04/2005)



Learning from a master ...



- "Architecture is frozen music."
- "The architect must be a prophet...a prophet in the true sense of the term. If he can't see at least ten years ahead, don't call him an 'architect'."
- "Form and function should be one, joined in a spiritual union."
- "Less is only more where more is no good."
- "The physician can bury his mistakes, but the architect can only advise his client to plant vines."
- "An architect's most useful tools are an eraser at the drafting board — and a wrecking bar at the site."

Frank Lloyd Wright (1867 – 1959)



IBM Professions

Thank You



