



# *Linking Industrial Engineering and Enterprise Architecture to Create Business Value*

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# Outline



- Introduction
- EA Definitions, Concepts, Contributions
- IE Definitions, Concepts, Contributions
- EA and IE reinforcement to create Business Value
- Conclusion



Introduction

EA

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EA + IE = Business Value

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# Introduction



## Business Value Today

- Not only by investing and managing physical, tangible assets

**BUT**

- The ability to mobilise and exploit its intangible or invisible assets (process / people / knowledge).

## Rapid Change

- In the 1970s and 1980s, business processes were redesigned roughly once in every seven years.
- In the 1990s the rate of change started to increase rapidly and information systems lagged behind. Today IT departments struggle to keep up with the rapid change of business processes (Wagter *et al*, 2005).

## Increasing Complexity

- Centralisation era ( mainframe period)
- Decentralisation era
- ERP (Enterprise Resource Planning) era
- TODAY – era of mergers, acquisitions, increasing complexity



Introduction

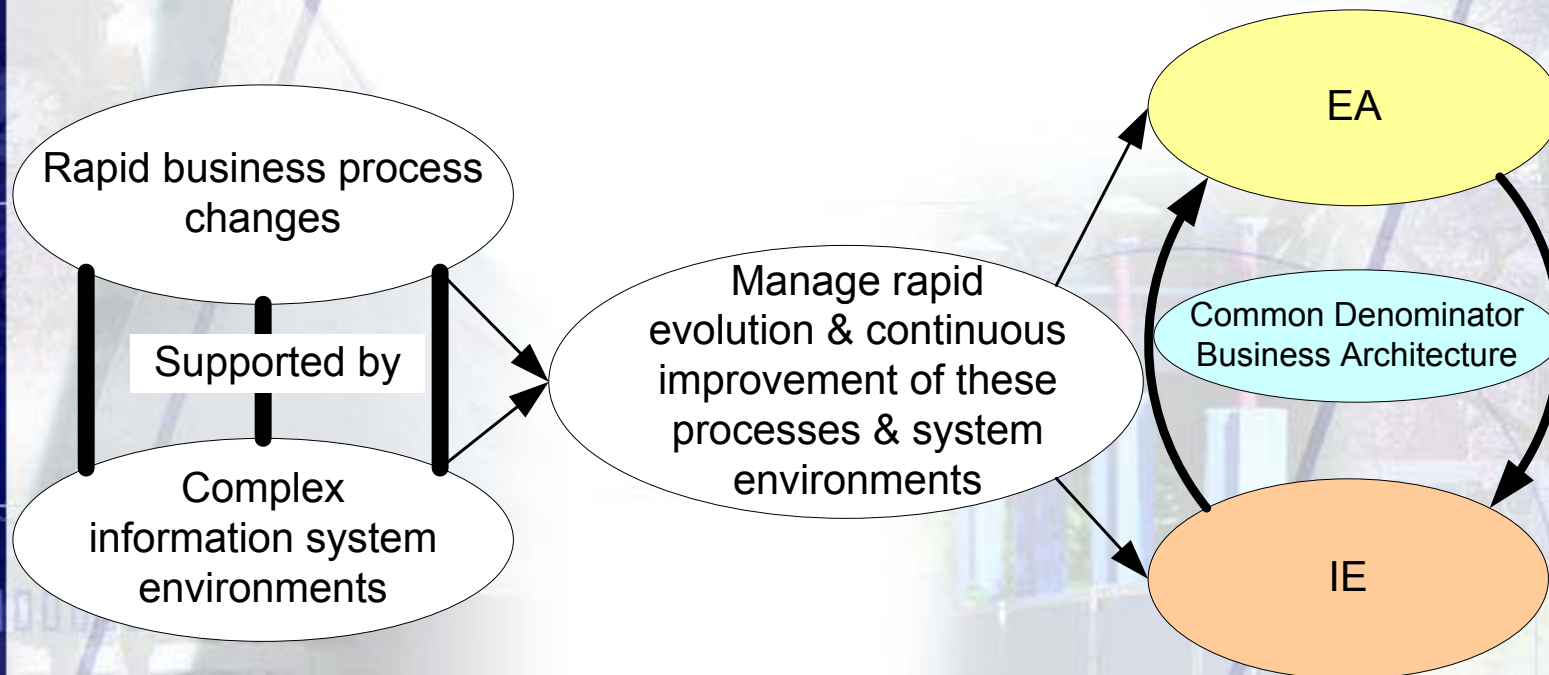
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# Introduction



# EA Roots



- EA is still an emerging domain, with roots in **Organisational Theory** and **Systems Theory**.

**Contributing Fields**

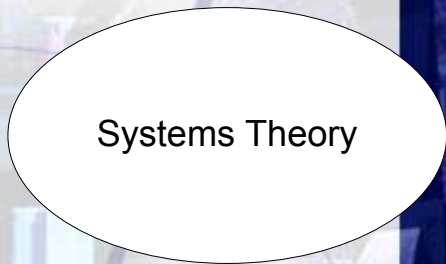
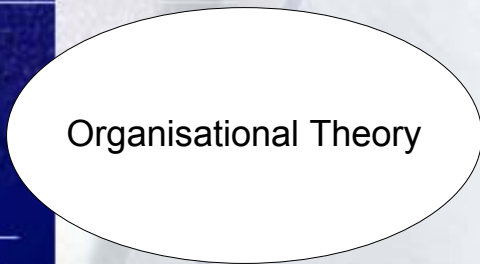
Psychology  
Sociology  
Political Science  
Public Administration

**Emerging Fields**

Information Resources Mgmt  
Information Security  
Enterprise Architecture  
Records & Data Mgmt

**Contributing Fields**

Engineering  
Computer Science  
Business Administration  
Operations Research



**Contributing Concepts**

Beliefs  
Values & Ethics  
Leadership  
Culture  
Language & Meaning  
Competition  
Bureaucracy

**Emerging Concepts**

System Lifecycle Development  
Information Assurance  
IT Program Mgmt  
Knowledge Mgmt  
IT Capital Planning  
E-Government & Commerce  
Digital Divide

**Contributing Concepts**

Process  
Technology  
Management  
Quality  
Environment  
Reengineering  
Risk

Source: S. Bernard, 2004



# EA Definitions



- Literature provides numerous definitions. These all refer to the **holistic approach** required in viewing **business strategy, business processes and IT capabilities**.

Ross *et al* (2006, p48) in their book 'Enterprise Architecture as strategy', uses a **top-down** approach in defining EA as:

"...the high-level logic for business processes and IT capabilities."

Also: "The objective of the enterprise architecture is not so much to achieve a particular end state as it is to serve as a blueprint for the company's direction."

Handler (2004) also highlights the **top-down** approach when defining EA as a process:

"It is a process of decomposing loose business strategies and requirements into meaningful operational design - of systems, of processes, of information, and of infrastructure."



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## EA Definitions...

Some emphasise the **processes, tools and structures** in creating EA's.

e.g. Kaisler et al (2005, p1):

“Enterprise Architecting is the set of processes, tools, and structures necessary to implement an Enterprise-wide coherent and consistent IT architecture for supporting the enterprise's business operations. It takes a holistic view of the enterprise's IT resources rather than an application-by-application view.”

Another group highlights the **interaction** between different systems and components, as well as the **principles governing the design and evolution** of systems.

e.g. Theuerkorn (2005, p7)

“How systems and their components interact and their relationships to other systems and their components, and the principles governing the design and evolution of all the systems, constitute the domain of enterprise architecture.”

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# EA Concepts – EA Program

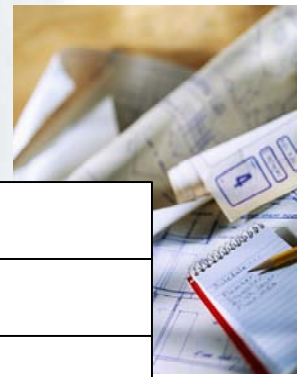
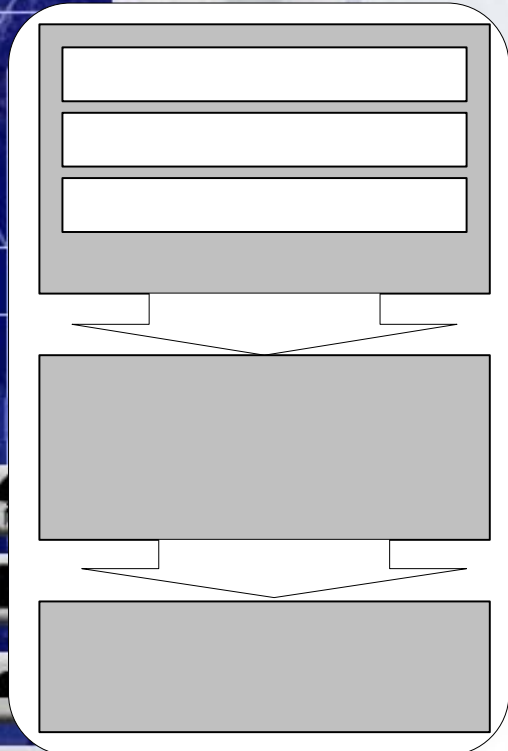
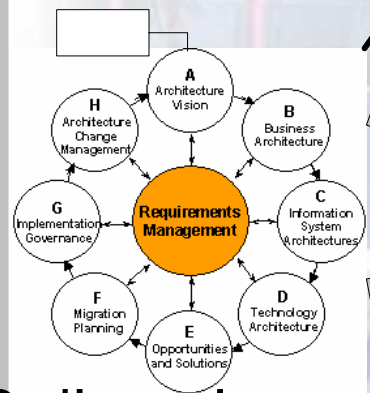


	SCOPE	DATA	FUNCTION	INTEGRATION	PEOPLE	TIME	RESTRICTION
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SYSTEM MODEL	[Icon]	[Icon]	[Icon]	[Icon]	[Icon]	[Icon]	[Icon]
TECHNOLOGY CONSTRAINTS MODEL	[Icon]	[Icon]	[Icon]	[Icon]	[Icon]	[Icon]	[Icon]
RE-ENABLED BY PERS. OF K...	[Icon]	[Icon]	[Icon]	[Icon]	[Icon]	[Icon]	[Icon]

Various Perspectives

Strategy

Deliverables





# EA – Primary Contribution



- According to Boar (1999) there are only five generic ways of building advantage in a business:
  - **Cost.** Providing products / services cheaper.
  - **Differentiation.** Creating a product / service that offers highly desirable features or functionality.
  - **Focus.** Meeting the explicit needs of a particular customer.
  - **Execution.** Permitting one to service customer needs better than others.
  - **Manoeuvrability.** Being able to adapt to changing requirements quicker than the competitors.
- EA provides the potential to reduce cost (IT costs, e.g. integration costs, eliminating duplicating technologies).
- EA supports differentiation, customer focus and execution.
- The most important contribution – to enable **manoeuvrability** / the ability to **change swiftly** in terms of **IT Capability**.



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# Creating Agility – HOW?

- Simplifies and directs decision-making by providing **coordinated views** of the entire enterprise (creating guidelines and standards).
- Provides a better understanding of the **effects of changes** and pro-actively creates roadmaps for the future.
- Aims to **prevent the building of silos** that result in more time and cost to integrate. Integration being demanded by new initiatives in every industry to improve business processes. Progressively **building a system landscape** that is more **manoeuvrable**.
- Improves the **efficiency of communication** between different stakeholders, lowering the complexity barrier.

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# IE Definitions



- Industrial Engineering (IE) is about the analysis, design, planning, implementation, operation, management and maintenance of **integrated systems**.
- The main aim: Increase Organisational Performance / Bottom Line Results.
- Sperotto defines Modern Industrial Engineering as follows:  
“... being concerned with the **integration of resources** and **processes** into **cohesive strategies**, **structures** and **systems** for the effective and efficient production of quality goods and services”.
  1. IE endeavours thus require a **holistic / systems view**,
  2. concerned with **resources** (including IT resources) and **processes**,
  3. through **effective** (‘doing the right things’) and **efficient** (‘doing things right’) production of BOTH quality goods and services.
- IE improvement initiatives that involve IT technology (IT being a resource) thus need to incorporate **organisational strategy** (ensuring effectiveness) and **EA** (for global optimisation).



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# IE Initiatives (Process Improvement)



- Following the Problem-solving approach:
  1. Identify the current inefficiencies (by analysing and measuring current systems).
    - Are we doing the right things?
    - Are we doing things right?
  2. Investigate problem-solving/improvement options/opportunities and assess feasibility. Should automation be included?
  3. Engineer the to-be system (including to-be processes).
  4. Implement the to-be system.
    - Develop (and document) standard procedures.
    - Set new performance measures.
    - Implementation of the system (including processes).
  5. Measure performance improvement.



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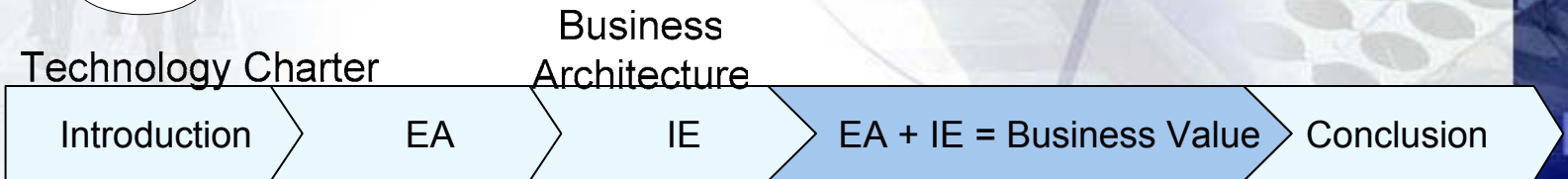
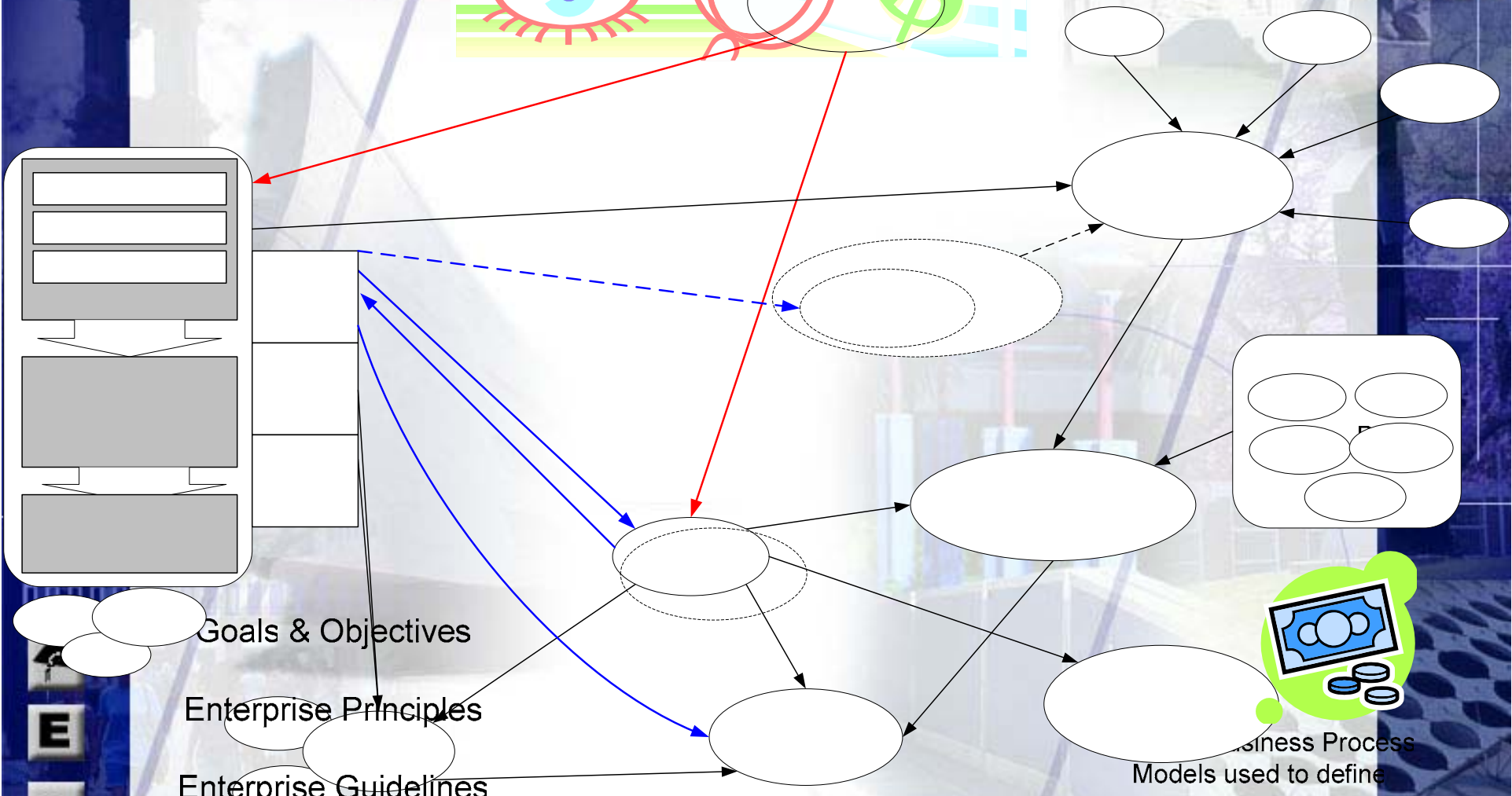
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# IE & EA reinforcement



Activity

Information Systems

Directs & Enables

# IE and EA in creating Business Value



- IE and EA reinforce one another and are also dependent on one another.
- EA
  - Fast-tracks improvement projects in general (especially the initiation phase).
  - Provides a roadmap towards evolution of technology landscape, aligned with business strategy (for projects that require ITC).
  - Contributes to the ability to change business processes rapidly.
  - Provides IT capabilities that contributes to the **long-term objective** of profitable revenue growth.
- IE
  - Co-creates EA by engineering BA deliverables. BA deliverables (e.g. process models) could feed EA projects (e.g. SOA).
  - Focusing on operational processes, productivity improvement efforts usually lead to **short term financial improvement**.
  - BA deliverables are embedded into daily operations.



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# Conclusion

- Both EA and IE have a holistic / systems view, supporting global, rather than local optimisation. EA provides this global perspective (especially in terms of the technology landscape evolution).
- Both disciplines recognise the business value of strategy alignment ('doing the right things').
- Both domains support and reinforce one another in the rapid evolution of improved processes and information systems.
- Used in combination, they contribute to **both short-term financial improvement** as well as **long-term profitable revenue growth**.

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# *Questions/Discussion*



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