

nexorceed

**Why Open Directory Standards?
Why Certification?
A Server Vendor's Viewpoint**

Ed Harrington
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In a word NEXOR'

About Nexor

NEXOR is a leading provider of messaging and directory solutions. Nexor's key strengths lie in providing high performance, critical messaging and directory solutions in typically complex environments.

- Founded in 1990

- Office locations in:



Nottingham, UK



Falls Church, VA, USA

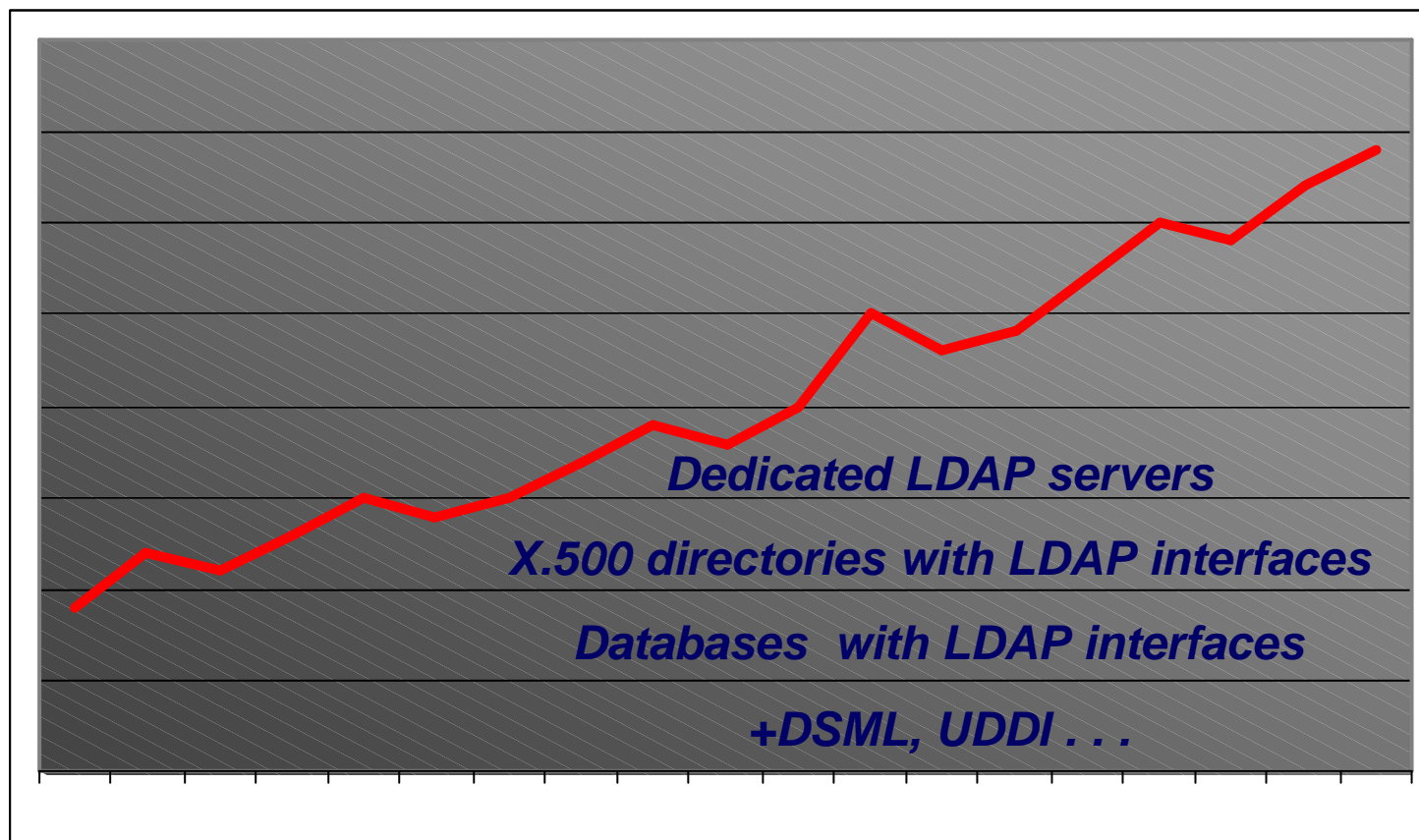


Ottawa, Canada

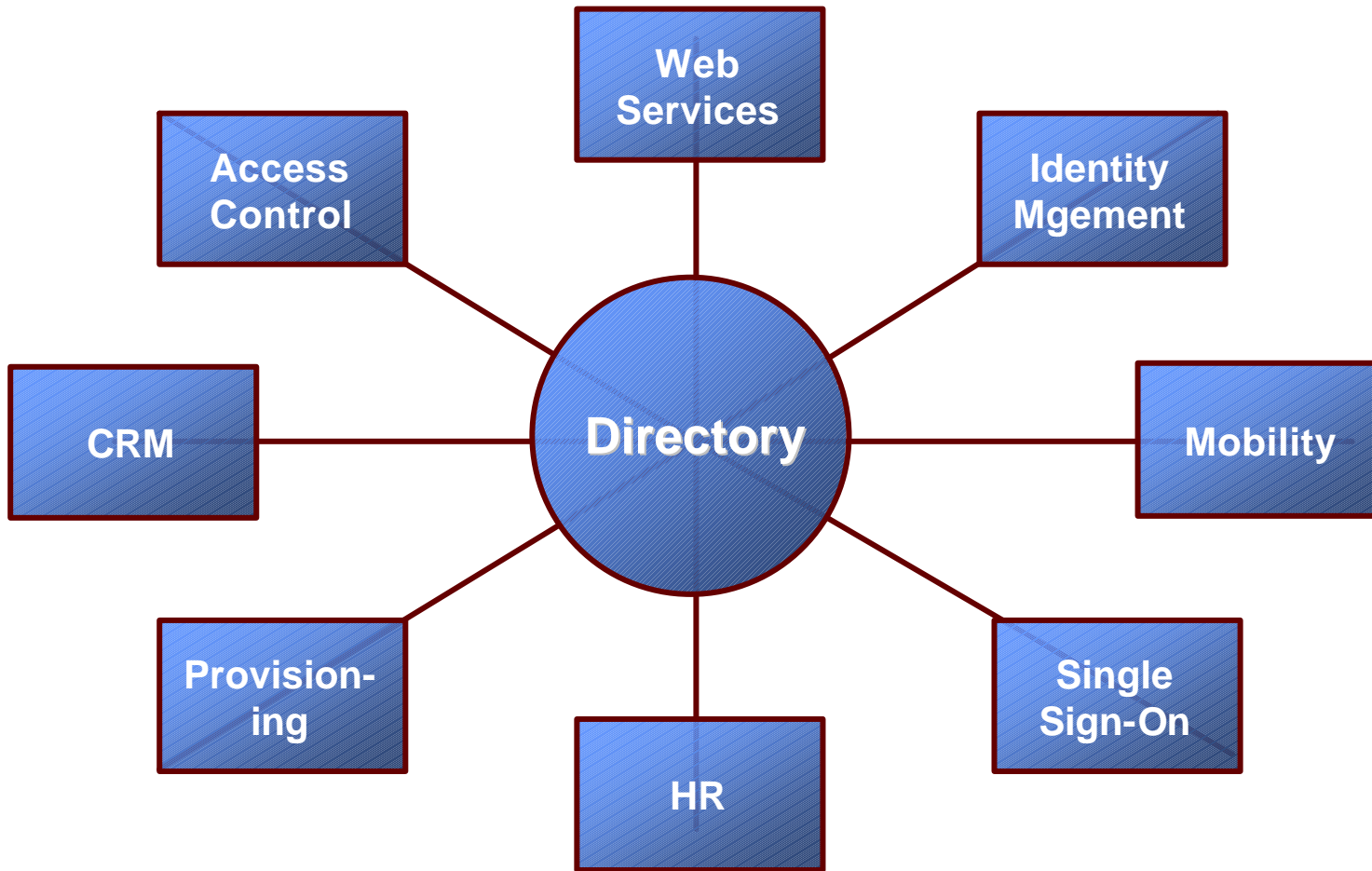
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The Directory Server Market

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Growth Drivers



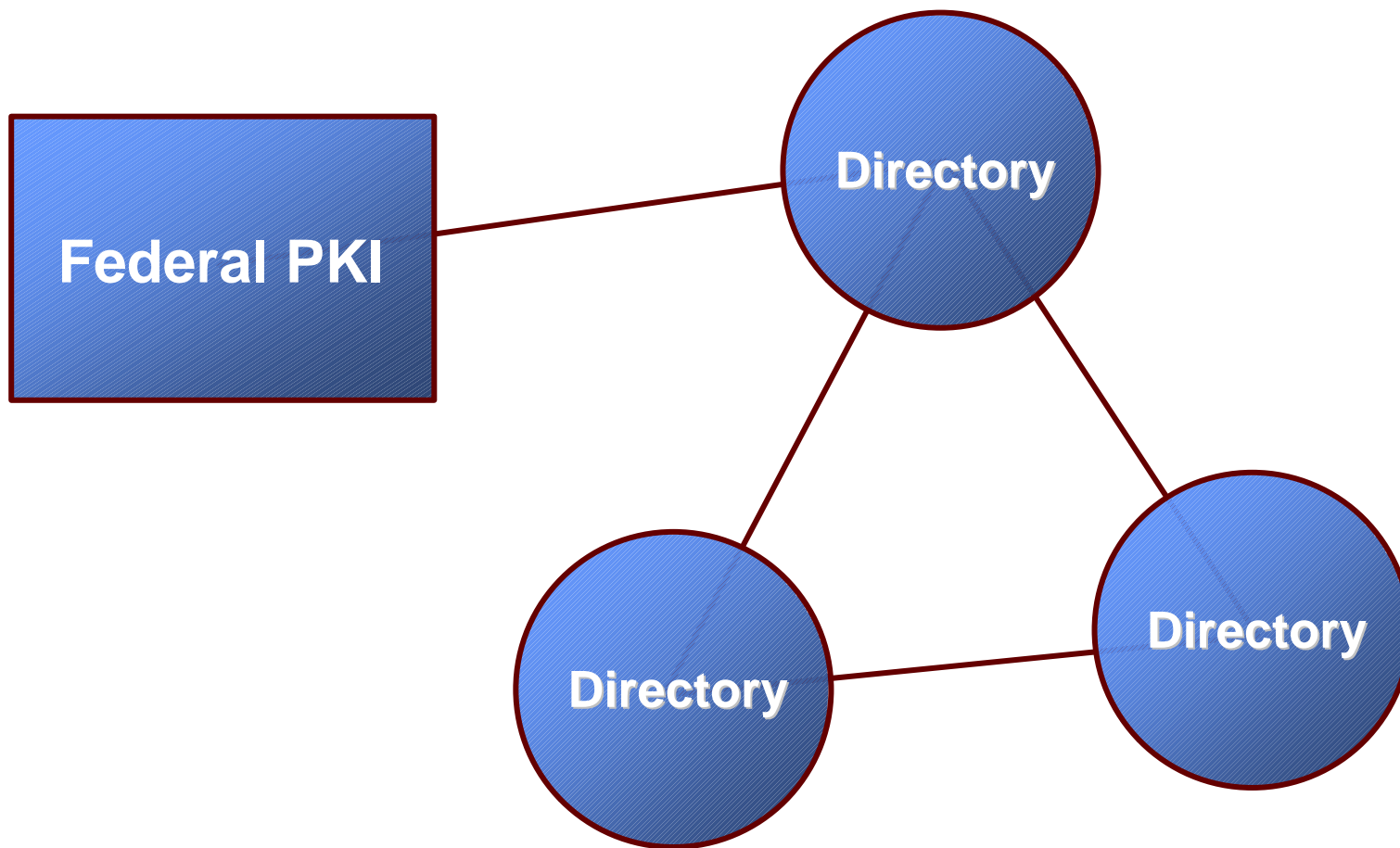
The Importance of Standards Certification

- ❑ The customer's complete solution is most often provided by multiple products working together
- ❑ Customers want to have alternative sources from which to buy these products – not just from one vendor
- ❑ Customers demand interoperable (and interchangeable) standardized choices
- ❑ History has shown that markets grow dramatically when standardized
- ❑ The Directory market IS standardized...but there are no guarantees that all vendor participants have implemented the “standards” the same way – no certification!

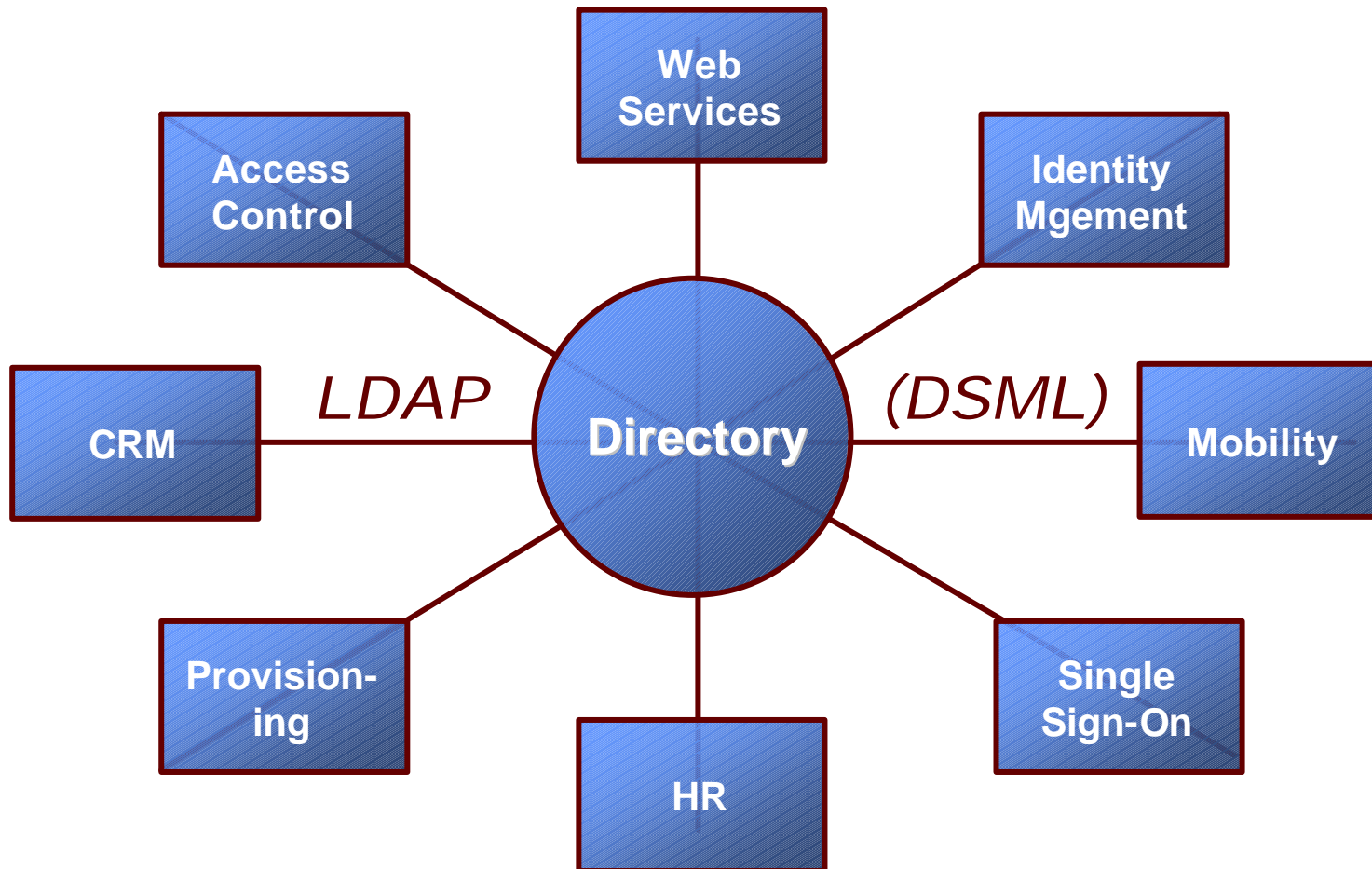
What Kinds of Standards Certification Do We Need?

- Server-Server**
- Application-Server**
- Application-Application**

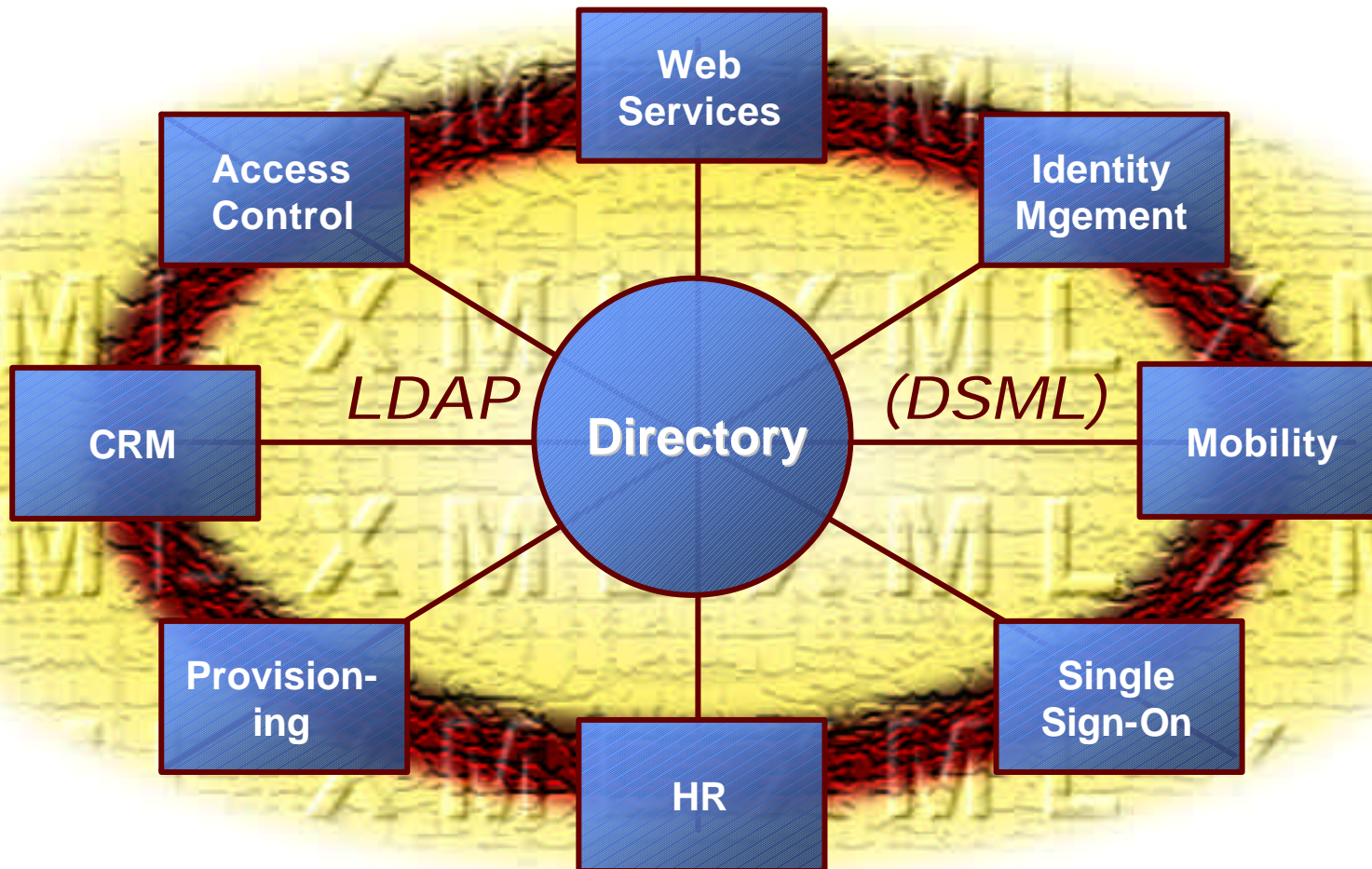
Server-Server Interoperability



Application-Server Interoperability



Application-Application Interoperability



Questions???

Contact Information:

Email: ed.harrington@nexor.com

Phone: +1.757.259.7438

Mobile: +1.757.342.4552